

The Blue Line

The Foust Marketing, Inc. Newsletter

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IPS Weld-On® and Christy's Red Hot Selling Accessories



Boost your profits with these fast moving accessories! Take advantage of the latest promotion with the Top 15 Fastest Selling Accessories to help increase sales and profits.

Jobsite Essentials

- 2" x 100' 10Mil Pipewrap Tape
- Heavy Weight Hand Towels
- 3/4" x 520" PTFE Tape
- Blue Flex Latex Palm Glove
- Cable Ties—White Nylon 11"
- Hawk Eye Clear Safety Glasses

Marking Products

- 3" x 1000' Detectable Tape "Caution: Water Line Buried Below", Blue
- "Caution: Non-Detectable", Yellow Tape
- Standard Blank Tag, Yellow

- 3" x 1000' Detectable Tape "Non-Potable Water Line Below", Purple

Tools

- Bahco 14" Toolbox Saw Hardpoint
- Channellock 12" Straight Jaw Tongue and Groove Pliers
- Model 72 Deburring Tools (1/2" - 1 1/2")
- Model 73 Deburring Tools (1 1/2" - 3")

Sealants & Lubricants

- Pro-Lube, Quart

Download the complete flyer at: [Red Hot Accessories](#).

Industry Events

- OTC (Offshore Technology Conference) Houston, TX May 1-4, 2023 <http://2022.otcnet.org>
- HD Expo (Hospitality Design Event) Las Vegas, NV May 2-4, 2023 <http://www.hdexpo.com>

Notes of Interest

- "I am the vine; you are the branches. If you remain in me and I in you, you will bear much fruit; apart from me you can do nothing."
—2 Chronicles 7:14
- "Aim at heaven and you will get earth thrown in; aim at earth and you will get neither."
—C.S. Lewis

Company News

- Foust Marketing offers a complete line of chemical feed equipment from skids, pumps, controllers, and accessories.

King StarLite® XL Utility Sheet



Looking for an economic alternative to repro HDPE?

King StarLite® XL is an economical cellular (closed cell) utility sheet made from select

high-grade King StarBoard® recycled HDPE. The innovation of King StarLite® XL has allowed our customers to use their unlimited imagination for many other applications. Applications include: store fixture displays, deli shelves, storage racks, POP displays, kick plates, and a variety of routed parts.

King StarLite® XL is up to 35% lighter than King StarBoard® and offers the same quality

textured surface on both sides.

- **Standard Colors**
Black, Gray, White
- **Standard Sheet Size**
60" x 96"
- **Standard Gauges**
1/4" - 3/8" - 1/2" - 3/4"
- **Approximate Weight**
40 lbs. - 56 lbs. - 72 lbs. - 108 lbs.

For complete product information, visit [King StarLite® XL](#).

Griffco Valve—Unibody Back Pressure Valves



Griffco's new Unibody back pressure and pressure relief valves (leak-free valves) is the latest innovation to ensure leak-free connections and operation. This new design allows flexibility of changing connection types, provides ease of maintenance, and eliminates additional system components (extra unions) saving time and money.

As with all of the Griffco designs, the chemical feed system is safeguarded by applying a continuous back pressure to the chemical feed pump, while also acting as an anti-siphon valve. This new construction ensures increased leak-free reliability in the rigorous service of municipal and industrial applications. Griffco Valve offers a Two-Year warranty on all the valves. For more information and download specifications, visit [Griffco Unibody Back Pressure Valves](#).

Therموال Valve Stocking Program



Therموال Solenoid Valves USA offers a complete line of high-quality solenoid valves. The Therموال advantage is all the solenoid valves are manufactured with thermal class HR 200°C copper wire. This distinguishes them from most other suppliers who use class F 155C copper wire, shortening the life of the valves and compromising performance. Therموال sole-

noid valves are more resistant in terms of their dielectric, thermal, chemical and hermetic characteristics.

Foust Marketing and Therموال are offering a New Stocking Program for their complete line of solenoid valves. In addition to the highest quality valves, Therموال is an excellent alternative to industry standard solenoid valves. Our distributors are able to purchase directly from Therموال instead of having to go through master distributors. This not only allows our distributors to maximize margins but have access to end users at a competitive price.

With a commitment to valve inventory, Therموال will offer special pricing. Contact our sales team for more details.

The Blue Line—Win Stanley 30oz Tumbler!

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

We are offering the popular **Stanley 30oz Tumbler** courtesy of IPS Weld-On® - Christy's and Foust Marketing.



Enter by visiting below link with the answers to the questions.

alternative to industry standard valves?

1. List a couple of the Top 15 fastest selling accessories from IPS Weld-On and Christy's.
2. How much lighter in weight is King StarLite® XL compared to King StarBoard®?
3. What does the new Griffco Valve unibody design back pressure valve allow flexibility of changing?
4. How is Therموال an excellent

5. What did C.S. Lewis say about heaven and earth?

Winner of the Deluxe Barbeque Set from the last issue courtesy of Foust Marketing.

Bobby Brooks
Eads Distribution—Dallas, TX

Complete the entry form at www.foustmarketing.com/entry-form.



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