

The Blue Line

The Foust Marketing, Inc. Newsletter

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PB-200 Cordless Power Beveller—New Long-Lasting Battery



All plastic pipe joints must be beveled prior to installation. Beveling the end of the pipe is an important step in the proper solvent cementing techniques. This can be accomplished easily on larger diameter plastic pipe with the PB-200 Cordless Power Beveller. The PB-200 is ideal

for industrial, plumbing, and irrigation applications for beveling plastic pipe.

Foust Marketing is pleased to introduce our updated PB-200 portable power pipe beveller with NEW long-lasting battery. The new 18V 4.0 Ah lithium-ion battery can last up to 3X longer than previous model. The battery also features a high visibility LED fuel gauge to clearly indicate remaining runtime. Fade-free power allows users to optimize the entire charge of the battery for reliability.

Foust Marketing offers a custom stocking program for our distribution partners.

PB-200 Kit Includes:

- PB-200 Cordless Power Beveller
- Two (2) long-lasting batteries
- Battery Charger
- Carrying Case

Distributors interested in stocking the PB-200 Cordless Power Beveller should contact us for special pricing and terms. **Watch** the [video short](#) of PB-200 Cordless Beveller in action!

Industry Events

- AHR Expo
Atlanta, GA
Feb 6-8, 2023
www.ahrexpo.com
- Southwest Pool & Spa Show
Houston, TX
Feb 8-11, 2023
www.swpsshow.com

Notes of Interest

- “if my people who are called by my name humble themselves, and pray and seek my face and turn from their wicked ways, then I will hear from heaven and will forgive their sin and heal their land.”
—2 Chronicles 7:14
- “You are the average of the five people you spend the most time with.”
—Jim Rohn

Company News

- Foust Marketing offers a complete line of chemical feed equipment from skids, pumps, controllers, and accessories.

Pulsafeeder—Series MP Available Now with 4-20mA Output



The PULSAtron Series MP is a true microprocessor controlled instrument for precise and accurate metering control. Packed with standard features, the

Series MP is now available with an optional 4-20mA output that provides remote indication of pump speed. It also includes automatic control via 4-20mA or 20-4mA inputs, external pace with stop feature and a graphical LCD display.

PULSAtron Series MP with 4-20mA output signal:

- Remotely confirm the pump's speed is adjusting to your process parameters.

- Pump transmits a 4-20mA signal proportional to the actual speed.
- More accurately estimate chemical usage over time.
- Factory calibrated for easy installation in the field.

Models available with pressure capabilities to 300PSI @ 3GPD, and flow capacities to 504GPD @ 20 PSI, with a turndown ratio of 1000:1. Metering performance is reproducible to +/- 2% of maximum capacity.

Champion Strut™—Cross Reference Guide

For long-lasting project performance, Champion Strut™ is a complete system of fiberglass channel and non-metallic components. These components include fittings, threaded rods, pipe clamps, fasteners, nuts and accessories, pipe and conduit hanger types, pipe hanging accessories, as well as wall support racks for framing and mounting conduit and piping.

Champion Strut™ offers a complete 10 page Cross Reference Guide complete with detailed part numbers, descriptions, and material type (polyester or vinylester) for strut, channel fittings, pipe clamps, hangers, and more. The guide makes it easy for customers to cross reference other brands; Aikinstruct, Unistrut, Enduro, and B-Line products to Champion Strut™. For more information, download the [Champion Strut Cross Reference Guide](#).

DICE™ Dosing Module—The Solution for NaClO



The DICE™ Dosing Module was designed to address the prevailing pain point in the chemical dosing industry—the leaks!

The occurrence of leaks in dosing systems is a real problem for most customers, especially with applications like NaClO

(Sodium Hypochlorite) dosing. The DICE Dosing Module helps the user to avoid unwanted repairs while minimizing risks to employees of exposure to chemical products. Six DICE units were recently installed at a municipal plant for sodium hypochlorite where the end-user had concerns about leaks.

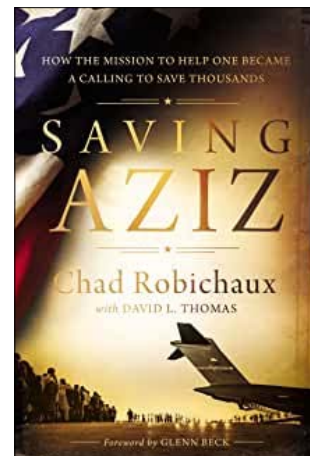
Anyone that designs, fabricates, or operates a chemical dosing skid knows that leaks are an issue. The leaks typically come from threaded, improperly glued joints, or incorrect design of the skid system. System complexity is another issue addressed by the DICE Dosing Module. Large complex systems are difficult to design, startup, and maintain. For more information, click on their link for [product videos](#).

The Blue Line—Win the Book Saving Aziz!

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

We are offering three copies of the book ***Saving Aziz*** courtesy of Foust Marketing. The book is about how the mission to help one save thousands during the Afghanistan withdrawal.

1. How much longer can the new 18V 4.0 Ah lithium-ion battery last up to on the PB-200?
2. What is the main new feature of the Series MP pump?
3. What can be viewed on the Champion Strut™ Cross Reference Guide?
4. What application were the DICE units recently installed?
5. What did Jim Rohn say about who you spend time with?



Winner of the \$25 Starbucks Gift Card from the last issue courtesy of Lutz Pumps and Foust Marketing.

Annie Fraundorfer
Harrington—Lenexa, KS

Complete the entry form at www.foustmarketing.com/entry-form.



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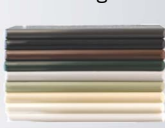
Pulsafeeder



NIBCO



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