Volume 19, Issue 1

Jan 2023 - Feb 2023

Special New Year Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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Lutz—Industry Standard Drum Pumps for Water Treatment



Lutz drum and container pumps have been the industry standard for years in water treatment applications. They have the pump suited to any liquid to be pumped – without compromise.

Acids and alkalis have no impact on polypropylene and PVDF drum pumps. Drum pumps are available as a complete set with dispensing nozzle for safe transfer of chemicals.

Aluminum pumps ensure unrestricted flow of diesel and oil. Stainless steel is particularly suitable for corrosive and neutral liquids, it proves especially useful in the pharmaceutics and food industry. Hastelloy C, which is extremely resistant, does not stop at highly aggressive acids or alkalis.

Features and Advantages

- Optionally with electric or compressed air drive
- No lubricants and therefore no contamination of the pumped medium by lubricants
- · Optimized Drum emptying
- Universally resistant PTFE shaft bearings
- · Maintenance without special tools
- Seal modules of the seal-less (SL) pump can be replaced

For more product specifications, visit <u>Lutz Drum Pumps</u>.

Industry Events

The Blue Line—Win \$25

Starbucks Card!

- IPE (International Poultry Expo Atlanta, GA Jan 24-26, 2023 www.ippexpo.com
- AHR Expo
 Atlanta, GA
 Feb 6-8, 2023
 www.ahrexpo.com

Notes of Interest

- "Now faith is confidence in what we hope for and assurance about what we do not see."
 - -Hebrews 11:1
- "Confidence is what happens when you have done the hard work that entitles you to succeed."
 - -Pat Summitt

Company News

- Foust Marketing offers a complete line of chemical feed equipment from skids, pumps, controllers, and accessories.
- Contact our sales team for NEW updated price sheet for 2023.

NIBCO—Chemtrol® Ball Valve Actuation



Chemtrol® PVC and CPVC ball valves have been the industry standard for the chemical industry for more than 60 years.

Many chemical and municipal plants specify Chemtrol® valves due to their consistent laying dimensions, and unsurpassed performance and longevity.

Control Chemtrol® ball valves with a selection of NIBCO® pneumatic or electric actuators.

- Double-acting and spring return pneumatic actuators
- NEMA 4 electric actuators with heater and thermostat

- Modulating control: 3-15 psi and 4-20 mA
- Easy-to-assemble mounting hardware

Chemtrol valves are used in many applications including plant automation, water and wastewater, OEM, chemical processing, pharmaceuticals, and metal finishing and plating.

Download the actuation flyer at: Chemtrol Ball Valve Actuation.

IPS Weld-On® and Christy's New Updated Websites



IPS Weld-On® and Christy's released their new updated websites. The new websites were soft launched in December with a formal announcement coming in January 2023.

Both sites are on the same mobile-responsive platform to ensure stability and streamline changes, maintenance, and integration with calendars, social media, etc. The navigation, decision-trees, and product pages have all been improved for ease of use. In addition, you can view information on all

their products, technical training and educational videos, product selection guides, price lists, and new where to buy to find all our stocking distributors. To view the new updated websites click on www.weldon.com and www.tchristy.com and let us know what you think.

Griffco Valve—Back Pressure Valves



Help stabilize the downstream pressure and deliver consistent flow with Back Pressure Valves from Griffco Valve. Back Pressure Valves ensure that certain types of pumps deliver consistent flows or allow for high accuracy and stable operation. Also known as loading valves or anti-siphon valves.

Back Pressure Valve Models

- M-Series Low Flow (1/4" to 1/2")
- G-Series Medium to Large Flow (1/2" to 4")
- High Flow High Flow (1/2" to 1")
- Medium Pressure to 800 psi (1/4" to 1")

Standard Materials

• PVC, CPVC. Polypropylene, PVDF, PTFE, ECTFE Halar®, 316L SS, Alloy 20, and Hastelloy® C

Diaphragm Materials

· EPDM/PTFE (standard), FKM (Viton®), CSM (Hypalon®), PTFE/FKM, and Kalrez®

For more details, contact the Foust Marketing team or visit Griffco Back Pressure Valves.

The Blue Line—Win \$25 Starbucks Card!

Foust Marketing is offering the opportunity to win a prize in this issue of The Blue Line.

Happy New Year! We are offering \$25 Starbucks Gift Card courtesy of Lutz Pumps and Foust Marketing.

Enter by visiting below link with the answers to the questions.

- 1. What Lutz Drum Pump materials can be used for acids and alkalis?
- 2. What are the reason many chemical and municipal plants specify Chemtrol® ball valves?
- 3. What can you easily view on the new Weld On® and Christy's updated websites?
- 4. What are the standard materials available for Griffco Valve



Back Pressure Valves?

What Pat Summitt say about confidence?

Congratulation to the winner of the Year End Prize, the Apple Watch Series 8 courtesy of King Plastic and Foust Marketing.

Tom Bradford

Curbell Plastics—Arlington, TX

Complete the entry form at www.foustmarketing.com/entry-form.



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