

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## Lutz-Jesco—Custom and Pre-Engineered Municipal Skid Systems



Lutz-Jesco's Chemical Feed Systems are successfully used in a wide range of industrial, municipal, and OEM markets. "Turn-key" or Custom Designed

and Built Systems for a wide range of complete Chemical Feed Systems for Municipal, Industrial, and OEM markets.

Customers can choose from one of our standard pre-engineered systems for common applications, or talk to us about a custom designed engineered system to precisely meet specifications.

All of our custom systems are fully tested and calibrated and include all supporting documentation. Job-site startup available on all systems.

### Municipal Water

Disinfection systems Sodium Hypochlorite, pH Adjustment, Fluoride addition.

### Municipal Wastewater

Fume Scrubbers, General Odor Control, pH adjustment, Residual Disinfectant Management.

### Industrial

Cooling Tower Water Treatment, Boiler Water Treatment, Closed Loop Systems

For information, contact our sales team for pricing or visit [www.chemicalfeedsystems.com](http://www.chemicalfeedsystems.com).

### Industry Events

- SUR/FIN (National Association for Surface Finishing)  
Detroit, MI  
Nov 2-4, 2022  
[www.nasfsurfin.com](http://www.nasfsurfin.com)
- International Pool Spa Patio Expo  
Las Vegas, NV  
Nov 15-17, 2022  
[www.poolspapatio.com](http://www.poolspapatio.com)

### Notes of Interest

- "Dear friends, since God so loved us, we also ought to love one another."  
—1 John 4:11
- "Make a decision as to who you **will** be, not who you **want** to be."  
—Chad Robichaux

### Company News

- Foust Marketing offers services for installation training, specifications, and tools. Contact our team for more details.

## Foust Marketing Offers Socket Fusion Training



Foust Marketing offers training and certification for socket fusion tools from NIBCO. In addition, we offer a line of rental

socket fusion tools for the proper fusion of Polypropylene and PVDF pipe, valves and fittings in sizes 1/2" thru 2".

All units are in-stock, portable and available for NIBCO PP and PVDF materials used for pressure and drainage systems handling aggressive and high temperature chemicals.

Socket Fusion training from Foust Marketing for PP and PVDF piping systems can be

provided for \$500-\$750 per day. If NIBCO materials are ordered we may offer credit.

### Tools

Item Number: C168860-Rental Socket Fusion Hand-Held Joining Kit Diameters: 1/2" - 2"

### Certifications

NIBCO (Chemtrol®) for socket fusion of PP, and PVDF.

### Videos

[Chemtrol Handheld Tool](#)

## Griffco—Complete Line of Y-Strainers



Griffco Y-Strainers are designed to enhance the performance of chemical feed systems. The addition of a Y-Strainer to the suction side of the chemical feed pump prevents debris from entering the pump and clogging the check valves or damaging the interior of the pump head.

Griffco Y-Strainers are available in a variety of materials: PVC, Clear PVC, CPVC, PVDF, and 316 SS.

Y-Strainer Features: Horizontal or Vertical Installation, 316 SS Mesh or Perforated Screens, True Union Connections, Flanged Connections, European Connections, Hex Cap for Easy Screen Access,

For more information, visit [www.griffcovalve.com/griffco-y-strainers/](http://www.griffcovalve.com/griffco-y-strainers/).

## IPS Weld-On—Cold Weather Tips



As it gets closer to the winter season, we wanted to remind our customers that good plastic pipe joints can be made with Weld-On® solvent cement at sub-zero temperatures.

Working in freezing temperatures is never easy, but sometimes the job is necessary. If that unavoidable job includes solvent cementing plastic pipe, you can do it successfully with Weld-On solvent cements.

Weld-On solvent cements have excellent cold weather stability

for virtually all practical applications. By following their standard instructions and using a little extra care, patience, and time, successful solvent welded joints can be made at temperatures as low as -15°F (-26°C). In cold weather, solvent cements penetrate and soften the surfaces of plastic pipe and fittings more slowly than in warm weather. The plastic is more resistant to solvent attack. Therefore, it is very important to pre-soften surfaces with an aggressive primer like Weld-On P70. A longer cure time is necessary due to a slower evaporation rate in cold weather.

For more information, click on [IPS Weld-On Cold Weather Tips](#) for the flyer including key steps to follow when in cold weather.

## The Blue Line—Win Vinturi Wine Aerator!

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

This issue we are offering a Vinturi Wine Aerator Lutz-Jesco and Foust Marketing.

Enter by visiting below link with the answers to the questions.



1. List a couple key applications for Lutz-Jesco skid systems.
2. What is the item number for the socket fusion rental tool available from Foust Marketing?
3. Griffco Y-Strainers enhance the performance of a chemical feed system. What does the addition of the Y-Strainer prevent?
4. Why is a longer cure time necessary when solvent cementing in cold weather?
5. What did Chad Robichaux say about making decisions?

Winner of the Beats Studio3 Wireless Noise Cancelling Over-Ear Headphones courtesy of Foust Marketing.

**Jason Rodriguez**  
Harrington—San Antonio, TX

Complete the entry form at [www.foustmarketing.com/entry-form](http://www.foustmarketing.com/entry-form).



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