

The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:	
Lutz-Jesco—TOPAX MC Multi-Channel Chlorine Controller	1
Champion—New Enhanced Website with Access to Strut Inventory	1
Foust Marketing Celebrates 20 Years with NIBCO Chemtrol®	1
DICE™ Dosing Module Lockout Options	2
Win Beats Studio3 Headphones!	2

Lutz-Jesco—TOPAX MC Multi-Channel Free Chlorine Controller



The TOPAX® MC is Lutz-Jesco's latest multi-channel controller. Its modular design makes it an adaptable and extremely competent partner for all your measurement and control technology requirements. Whether you need to measure free chlorine,

total chlorine, pH, or redox value, the modular design permits any combination. The outputs can also be selected freely. For instance, you can actuate dosing pumps via an optocoupler or relay and servomotors via a relay or a 20 mA output.

The high-resolution 5 inch color display has a user-friendly operating interface, and rounded off with a simple touch control and intuitive menu navigation.

Key Features

- Up to four sensors and up to four temperature sensors

- Freely-configurable overviews
- Difference value measurement (e.g. ΔFree Chlorine, etc.)
- Graphical display of the deviation from the desired setpoint
- Up to four reference sets can be configured and loaded via a digital input or time control
- Service entries and sensor change can be saved
- Web server and Modbus protocol via Ethernet
- Trend Display
- Large color touch-display
- Data is saved on a USB flash drive

Industry Events

- WEFTEC (Water Environment Federation)
New Orleans, LA
Oct 8-12, 2022
www.weftec.org
- PACK EXPO International
Chicago, IL
Oct 23-26, 2022
www.packexpointernational.com

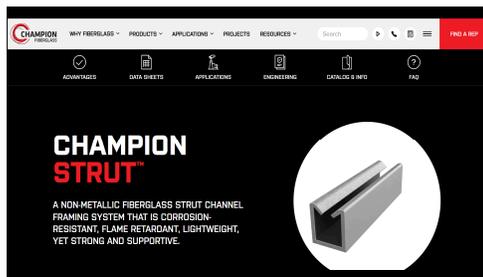
Notes of Interest

- "Though one may be overpowered, Two can defend themselves. A cord of three strands is not quickly broken."
—Ecclesiastes 4:12
- "Life doesn't have a remote. You have to get up and change the channel."
—Dave Ramsey

Company News

- Foust Marketing has a booth this year at WEFTEC in New Orleans. We are featuring all our chemical feed equipment from skids, pumps, controllers, valves, cements and strut.

Champion—New Enhanced Website with Access to Strut Inventory



We're excited to announce that the newly enhanced Champion Fiberglass website has launched! After months of collaborating, designing, developing and migrating, the site is now live.

The new site offers increased interactivity and intuitive design that allows for easy access to information. As you know, championfiberglass.com is a resource-rich site, loaded with helpful information like catalogs, case studies, videos and calculators. You will notice

improved visuals, new features and a better user experience. In addition, they added a new feature for easy access to an accurate count of Champion's inventory for all their strut products. To view inventory, click on Resources from the drop-down menu and select Strut Inventory. We invite you to click around to see what's new at championfiberglass.com/products/champion-strut/.

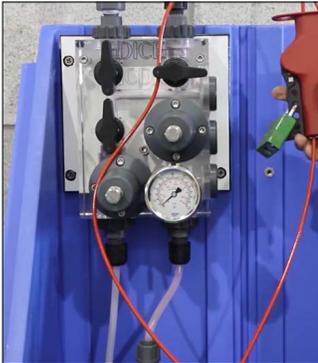
Foust Marketing Celebrates 20 Years with NIBCO Chemtrol®



Foust Marketing is starting our 22nd year in business as a manufacturers' representative. We have been fortunate to represent many quality manufacturers over the years. We have been featuring our quality manufacturers that have been partnered with us for 20 years.

The Foust Marketing team recently celebrated their 20th year partnership with NIBCO (Chemtrol®). NIBCO is a first class company and we appreciate representing NIBCO in the industrial market. NIBCO was one of the first plastic ball valves introduced to the market, and one of the most specified valves in the industrial, municipal, and water treatment applications. The key to our success is specifications and key distribution partners in the region. NIBCO has been manufacturing fittings and valves in PVC, CPVC, PP, and PVDF for over 60 years.

DICE™ Dosing Module Lockout Options



The DICE™ Dosing Module was designed to address the prevailing pain point in the chemical dosing industry—the leaks!

The leaks typically come from threaded, improperly glued joints, or incorrect design of the skid system. System complexity is another issue addressed by the DICE™ Dosing Module.

The DICE™ DS and DM Dosing Modules are offered with a lockout option. This option allows any of the ball valves to be locked in either the open or closed position. This ensures a safe environment. Insert the provided lockout wire through each handle and confirm that each ball valve is locked.

The DICE™ Dosing Module solution is to take all the essential components in a chemical dosing system and integrate them inside a block. They eliminated all the threaded and glued connections that features all the system essential needs that allow the right amount of chemical in the process.

For details, view the video at: [DICE™ Lockout Options](#).

Win Beats Studio3 Headphones!

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

For the WEFTEC issue, we are offering a pair of **Beats Studio3 Wireless Noise Cancelling Over-Ear Headphones** courtesy of Lutz-Jesco and Foust Marketing.



DICE™ Dosing Module allow the valves to be closed in both the open and closed positions?

Enter by visiting below link with the answers to the questions.

1. What can be measured by the TOPAX® MC Multi-Channel Controller from Lutz-Jesco?
2. What newly added feature can be accessed now from the Champion Fiberglass website?
3. What has NIBCO Chemtrol® been manufacturing for well over 60 years?
4. Does the lockout option on the

5. What did Dave Ramsey say about life and a remote?

Winner of the Apple AirTag courtesy of King Plastic and Foust Marketing.

Michael Bass
AquaPhoenix—Grand Prairie, TX

Complete the entry form at www.foustmarketing.com/entry-form.



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