Volume 18, Issue 1

Jan 2022 - Feb 2022

Special New Year Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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Weld-On® has a proven track record with over 60 years of worldwide experience in the development of PVC and CPVC cements and primers for the industrial markets. They helped define most of the performance parameters and installation techniques followed by all ce-

ment manufacturers today. Using Weld-On® products gives you the confidence that your installed piping systems will withstand the rigors of industrial applications over time.

IPS Weld-On®—Industrial Grade Specification Guide

Weld-On® industrial cements are formulated specifically for industrial applications, covering a wide variety of industrial applications including water treatment, metal finishing, pharmaceutical, semiconductor, chemical processing, corrosive fumes ducting, double-containment and general service.

Weld-On® Industrial Grade cements and primers always maintain the best formulations of the most aggressive solvents for optimal penetration and softening of the pipe joints.

Specifications for all PVC and CPVC piping systems should include the following products.

Primer - P70

PVC Cements - 705, 711, 719

CPVC Cements - 724, 729

For more details. download the <u>Industrial Specifications Guide</u>.

Industry Events

 Southwest Pool & Spa Show San Antonio, TX Jan 19-22, 2022 www.swpsshow.com

 IPE (International Poultry Expo) Atlanta, GA Jan 25-27, 2022 www.ippexpo.com

Notes of Interest

- "Do not be anxious about anything, but in everything by prayer and supplication with thanksgiving let your requests be made known to God."
 Ephesians 4:29
- "Fight for excellence. Show up early, stay late. Don't be satisfied by just getting by. Whatever you're pursuing, show others in your life through your actions that it just means more to you!"

—Tim Tebow Company News

 <u>PB-200</u> Cordless Power Beveller Stocking Program Available!

How to Perform a Pump Calibration Using a DICE™ Dosing Module

The DICE™ dosing module integrates all the necessary discharge components required for a typical chemical dosing system. The block type design allows for a rigid, compact and reliable product. The significantly reduced number of connections is a major benefit as it greatly decreases leaks.

The importance of the pump calibration is it allows the user to verify the control and accura-

cy of the chemical feed rates. Calibrating the pump using the DICE™ chemical dosing module DS is a simple and safe procedure that does not require any tools. A pump calibration can be performed to calibrate the pump with proper operating conditions or troubleshooting.

During the calibration, the dosing pump sees the actual suction pressure and the correct discharge pressure maintained



by the back pressure valve.

Watch the complete video at DICE™ DS Pump Calibration.

Pyxis Lab—ST-500 Inline PTSA Sensor



The Pyxis ST-500 Inline Fluorometer sensor is a very popular model for real-time monitoring of inhibitor dose with its extreme accuracy and proven robustness in the application of fluorescence traced cooling programs. It is mostly used for feedback control to maintain the dosed concentration within a narrow band around the set point regardless of changes in cycle or heat load dynamics. Now the ST-500 series expands the target of measurement to a broad range of analytes, including fluorescein and naphthenic disulfonic acid (NDSA) to bring your success of traced cooling programs to boiler and other applications. Inline Fluorometer features include: Measures PTSA (0-300ppb), Eliminates Color & Turbidity Interference, and Wireless Calibration

via uPyxis®. For more information or pricing on Pyxis Inline Sensors contact our sales team.

Foust Marketing—Pipe Beveling Tools



Foust Marketing offers a complete line of pipe installation tools including beveling tools.

Beveling Tools

- DEB1IPS-1/2", 3/4", 1"
- DEB2-Up to 2
- DEB4-1 1/4" 4"
- PB-200—2" and larger

Beveling Tips

 Remove inside diameter burrs or raised beads with an internal deburring tool or knife. Remove the burrs or raised beads on the outside diameter of the pipe by using a file or external deburring tool.

- Check the end of the pipe. If the tubing cutter has formed a raised bead, it must be removed.
- Remove any rough or raised edges caused by sawing or cutting. This can be done with a file, deburring tool, knife or reamer.
 Burrs or raised beads on the outside of the pipe can scrape channels in the cement layer and softened surfaces, and can cause leaks.
- A chamfer or beveled edge at about 25° and 3/32" on the outside of the pipe is recommended to avoid pipe scraping channels in the cement layers and softened surfaces.

For complete installation instructions, download the flyer at Guide to Solvent Cementing.

The Blue Line—Win Tupelo Honey!

Foust Marketing is offering the opportunity to win a prize in this issue of The Blue Line.

This issue we are offering some **Tupelo Honey** courtesy of IPS Weld-On® and Foust Marketing. Enter by visiting below link with the answers to the questions.

- 1. Why does Weld-On® maintain the best formulations of the most aggressive solvents?
- 2. What is the importance of pump calibration using the DICE™ Dosing Module?
- 3. What application is the Pyxis ST-500 Inline Fluorometer sensor used for?
- 4. What is the main importance of beveling plastic pipe joints?
- 5. What does Tim Tebow say about excellence?





We are excited to announce the winner of our "Year-End Prize", the Apple AirPods Pro courtesy of Foust Marketing.

Jack Champlin Chemtron—St. Louis, MO



Complete the entry form at www.foustmarketing.com/entry-form



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