

The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:

DICE™ Dosing Module Now Available in PVDF for Acid Applications	1
Foust Marketing Partners with Caseway Industrial Products	1
NIBCO—Chemtrol® Round Safety Handles	1
IPS Weld-On®—Hot Weather Tips	2
The Blue Line—Win Wireless Charging Stand	2

DICE™ Dosing Module Now Available in PVDF for Acid Applications



The DICE™ Dosing Module is now available in PVDF for acid chemical feed systems. The DICE™ dosing module integrates all the necessary discharge components required for a typical

chemical dosing system. The block type design allows for a compact and reliable product. The significantly reduced number of connections is a major benefit as it greatly decreases the leakage potential.

All wet end components are made in PVDF for chemical resistance. The DICE™ Dosing Module in PVDF helps address some key concerns with chemical feed systems.

- Significantly reduces costs! Typical PVDF chemical feed skid systems can cost 15-20K.

- Helps with high chemical costs due to overfeed problems.
- Provides consistent product quality and improved output.
- Proper injection reduces high corrosion rates and resultant equipment maintenance.
- Reduces risk of severe and widespread damage to process equipment due to poor control or spillage of acid into cooling towers.

DICE™ Dosing Modules are an excellent choice for chemical feed systems. Click on the following video link for an overview.

[DICE Dosing Module Overview](#)

Industry Events

- Underground Construction Technology
Nashville, TN
May 18-20, 2021
www.uctonline.com
- Texas Sign Association
Round Rock, TX
Jun 9-13, 2021
www.txsigns.org

Notes of Interest

- “Do nothing out of selfish ambition or vain conceit. Rather, in humility value others above yourselves,”
—Philippians 2:3
- “Winners never quit”...Yes they do. They quit doing stupid stuff.
—Dave Ramsey

Company News

- Foust Marketing has an **OPEN** position for Technical Sales
foustmarketing.com/careers.
- [PB-200](#) Cordless Power Beveller Stocking Program Available!

Foust Marketing Partners with Caseway Industrial Products



Foust Marketing is excited to announce the addition of Caseway Industrial Products to its product line. Caseway manufactures quality adhesives for

the sign and display markets. Foust Marketing will be responsible for sales coverage and market development in the states of TX, OK, LA, AR, KS, and MO.

Willis Wells of Caseway stated that “Foust Marketing is an excellent partner in the region due to their extensive plastics experience and relationships with sheet, rod, and tube distribution.”

Caseway adhesives will permanently bond acrylic, polycarbonate, PETG, styrene, butyrate (trim cap), PVC, ABS, nylon, PTFE, polyurethane, and more. Caseway continues to specialize in bonding various types of plastics available on the market.

For complete product information and pricing on Caseway Industrial Products, contact our sales team at 281-296-2500 or sales@foustmarketing.com.

NIBCO—Chemtrol® Round Safety Handles



Chemtrol® PVC and CPVC ball valves have been the industry standard for the chemical industry for more than 60 years. Many chemical plants require workers in critical areas to wear long sleeves or Nomex type coveralls for safety protection. Chemtrol valves are specified with round safety handles that help prevent accidental operation by the worker's sleeves snagging on standard lever handles.

Additional Features: Available in 1/2" to 2", distinctive orange color, and markings on handles indicate direction of rotation.

NIBCO Chemtrol® flow-control products are unsurpassed in performance and longevity. Contact our sales team for more information or download the [Chemtrol Round Safety Handles](#) flyer.

IPS Weld-On®—Hot Weather Tips



Good solvent cemented joints can be made with Weld-On® for PVC and CPVC pipe in the most extreme hot weather conditions. There are many occasions when solvent welding plastic pipe in 95°F temperature and above cannot be avoided. However, by using Weld-On solvent cements and by following their standard instructions with a little extra care as outlined below, successful

leak-proof joints can be made in even the most extreme hot weather conditions.

Tips to follow when solvent welding in hot weather:

- Store solvent cements, primers, pipe and fittings in a cool or shaded area prior to use.
- Cool surfaces to be joined by wiping with a damp rag. Be sure that the surface is dry prior to applying the solvent cement.
- Try solvent welding the joints during the cooler morning hours.
- There can be a greater expansion and contraction factor affecting the pipe in hot weather.
- Anchored and final connections should be made during the cooler hours of the day.

For more information, download the [IPS Hot Weather Tips](#) flyer.

The Blue Line—Win Wireless Charging Stand

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

This issue we are offering an **Anker Wireless Charging Stand** courtesy of Meunier Technologies and Foust Marketing.

Enter by visiting below link with the answers to the questions.

1. What is one the concerns that the Dice Dosing Module in PVDF addresses for chemical feed systems?
2. What a some of the plastics that Caseway adhesives will permanently bond?
3. Why are Chemtrol® round safety handles specified in the chemical industry?
4. List a couple tips to follow when



solvent cementing plastic pipe and fittings in hot weather?

5. What did Dave Ramsey say about winners?

Winner of Antigua Desert Dry™ golf shirt from the last issue courtesy of Foust Marketing.

Andrew McCloskey
Vee Interests—Pasadena, TX

Complete the entry form at www.foustmarketing.com/entry-form.



foustmarketing, inc.

Engineered solutions for your business

Main Office

Foust Marketing, Inc.
P.O. Box 7413
The Woodlands, TX 77387-7413
Tel: 281-296-2500
Fax: 281-296-2566
www.foustmarketing.com

Pulsafeeder



NIBCO



King



Harrison



IPS



SWM



Lutz



Caseway

