Volume 17, Issue 2

Feb 2021 – Mar 2021

Special Innovation Issue!

Inside this issue:

The Blue Line

The Foust Marketing, Inc. Newsletter

Meunier–New DICE™ ES Dosing Module

Meunier–New DICE™ ES Dosing Module	1
Lutz RE Drum Pump for Complete Drainage	1
King Plastic Customer Service Team	1
Thermoval—SS Angle Valve	2
The Blue Line—Win Classic Thermapen!	2

The DICE[™] ES Dosing Module integrates all the necessary discharge components required for a typical chemical dosing system. The significantly reduced number of piping connections is a major benefit as it greatly decreases the leakage potential. The module allows for better precision and protection in the dosing system with the addition of the **pressure gauge and isolator**. This allows the user to accurately adjust the pressure relief and back pressure valves as well as determine key system pressure.

Integrated Components

- Adjustable pressure relief valve
- Adjustable back pressure valve
- Pressure gauge with isolator
- Bleed Valve

The dosing module overcomes

the many fundamental problems of the current piping system design such as: poor quality of the piping connections, many potential leakage points, excessive vibration caused by the pump pulsation (which leads to mechanical fatigue on connections and components).

The DICE has the possibility to integrate the module to any volumetric pump. There are no specific tools required, and mounting bracket and hoses are included.

Video: Dice ES Dosing Module



moved to the next drum or liquid being disposed. No tipping for emptying of remaining liquid.

Visit, <u>Lutz RE Drum Pump</u> for more product details.

Lutz RE Drum Pump for Complete Drainage

Lutz drum and container pumps are constructed to assure safety and economy when transferring neutral, aggressive and flammable liquids from different sized containers. Available in polypropylene and stainless steel, Lutz RE complete drainage pumps are ideal for safety and environmental applications.

Nothing Left Behind

Not only more money in your pocket, but environmentally

the solution for reducing waste and avoiding costs through product loss and waste disposal. Using the RE means almost no residue left in the drum.

friendly. The RE pump provides

Patented Solution

Simple to operate. When the impeller picks up air, the valve is closed by moving the lever 90 degrees. With the water shut down and the liquid captured, the pump tube can then be

King Plastic Customer Service Team



Foust Marketing has been a key partner with King Plastic for over 15 years. King Plastic has one of the best customer service teams in the industry. Maggie and her team value the customer relationship and put customer service as a top priority. (Pictured left to right: Maggie Lenard, Katy Gruber, Heather Skraba).

We have always been pleased to be a partner with

King Plastic and their sales team and look forward to a great 2021. Founded in 1968, King Plastic Corporation is a leading manufacturer of quality polymer sheets, slabs and massive shapes—including several products pioneered by the company. For more information, visit <u>www.kingplastic.com</u>.

Industry Events

- Southwest Pool & Spa Show Grapevine, TX
 Feb 3-6, 2021
 www.swpsshow.com
- AALSO (Aquatic Animal Life Support Operators)
 Pittsburg, PA
 Mar 27-31, 2021
 www.aalso.org

Notes of Interest

- "What good is it for someone to gain the whole world, and yet lose or forfeit their very self?"
 –Luke 9:25
- "I was going to quit all my bad habits for the new year, but then I remembered that nobody likes a quitter."
 Unknown

Company News

- Foust Marketing offers a line of pipe bevellers, pipe pullers, and socket fusion equipment.
- <u>PB-200</u> Cordless Power Beveller Stocking Program Available Now!

Thermoval—SS Angle Valve



Thermoval Solenoid Valves USA manufactures a wide range of solenoid valves, pneumatic valves, steam, and general use valves. These valves are used in many industries including valve actuation and automation, transportation, mining, energy, food and beverage, medical, and industrial.

An angle seat piston valve is a pneumatically controlled valve with a piston actuator providing

linear actuation to lift a seal off its seat. The seat is set at an angle to provide the maximum possible flow when unseated. Angle seat piston valves are particularly suited to applications where high temperatures and large flow rates are required, such as steam or water.

Operation - 2-Way Normally Closed pneumatic command.

Connection - Female 1/2", 3/4" NPT (ANSI B2.1) Inlet and Outlet.

Material - Body Stainless Steel 316, Piston Stainless Steel 316, Spring Steel White Zinc Treatment Cr3+.

Seals - PTFE, Carbon and Fluorocarbon Elastomer (Viton).

Applications - Oils at high temperature, solvent, silicon fluid, air, oxygen and steam (230°C).

Pressure - 0-150 PSI.

The Blue Line—Win Classic Thermapen!

Foust Marketing is offering the opportunity to win a prize in this issue of The Blue Line.

This issue we are offering a <u>Classic Thermapen®</u> courtesy of Meunier Technologies and Foust Marketing.

Enter by visiting our website with the correct answers.

- The DICE ES Module allows better precision and protection with the addition of what?
- 2. What does using the Lutz RE Drum Pump mean?
- 3. What does Maggie and the King Plastic customer service team value?
- What applications are angle seat piston valves particularly suited for?

Complete the entry form at www.foustmarketing.com/entry-form.



Engineered solutions for your business

Main Office

Foust Marketing, Inc. P.O. Box 7413 The Woodlands, TX 77387-7413 Tel: 281-296-2500 Fax: 281-296-2566 www.foustmarketing.com



5. What did our quote say about bad habits?

Winner of the JBL Clip 3 from last issue courtesy of Champion Fiberglass and Foust Marketing.

David Skopik Core and Main–Waco, TX