

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## Foust Marketing Partners with Champion Fiberglass



Champion Fiberglass announces the addition of Foust Marketing to its sales team. Foust Marketing will be responsible for sales coverage and market development in the states of TX, OK, LA, AR, KS, and MO.

Scott Patchan, National Sales Manager, of Champion, stated that “Foust Marketing was our company choice in the region due to their experience in the industrial, municipal, and water treatment industries.”

Champion Strut® and Champion Hangers® is a complete system of corrosion resistant fiberglass components including strut (channel) and a wide variety of fittings, hangers, threaded rods, nuts and accessories. Available in both polyester and vinyl ester resins.

### Features and Benefits

- All components are completely interchangeable and can retrofit with existing fiberglass strut.
- Competitively priced
- UV resistant
- Lightweight
- Fire retardant
- Corrosion resistant

Corrosion doesn't have to be a fact of life, choose Champion Strut® for your framing and mounting construction needs. For more information, download the [Champion Strut® Catalog](#).

## Industry Events

- IPE (International Poultry Expo)  
Atlanta, GA  
Jan 25-29, 2021  
[www.ippexpo.com](http://www.ippexpo.com)
- Southwest Pool & Spa Show  
Grapevine, TX  
Feb 3-6, 2021  
[www.swpsshow.com](http://www.swpsshow.com)

## Notes of Interest

- “For I know the plans I have for you,” declares the LORD, “plans to prosper you and not to harm you, plans to give you hope and a future.”  
—Jeremiah 29:11
- “God has a way of letting things get so bad until the only way you can look is up.”  
—Tony Evans

## Company News

- Foust Marketing offers a line of pipe bevellers, pipe pullers, and socket fusion equipment.
- [PB-200](#) Cordless Power Beveller Stocking Program Available Now!

## Lutz—New MDx Series Compressed Air Motors for Drum Pumps

Energy efficiency and reducing the operating costs is most important for the user of drum pumps. With the new MDx Series compressed air motors, Lutz has taken account of this requirement and set new standards. Compressed air is an expensive energy.

### Features

- High power and efficiency due to optimization of the flow control

- Infinitely varied
- Oilfree version available for pharmaceutical, food and beverage, and cosmetics industry
- Easy handling
- Long lifetime
- Atex-certification
- Good start behavior

With the oil-free, 1000 watts powerful air motor you can achieve the **same delivery ca-**



**capacity with 20% less connection pressure and 4% less air consumption** comparable to other products. For more information, download the complete brochure at [Lutz MDx Series Motors](#).

## Harrison Customer Service Team



Foust Marketing has been partnered with Harrison Machine & Plastic for over 18 years. The key to their success is their sales team. (Pictured left to right: Anthony Greskowiak, Debbie Imars, Laura Fogleman, Tyler Maynard, and Tony Calapa). We are pleased to represent Harrison Machine & Plastic and look forward to a great 2021.

Harrison Superduct® piping systems are custom fabricated to specifications. Harrison Superduct® is offered from 2" to 60" and available in PVC, CPVC, PP, PVDF, and HDPE materials. Harrison is involved in the fabrication and distribution of plastics primarily to the industrial market, where fluid and air handling systems are used in extremely corrosive environments. Harrison can custom fabricate your large diameter pressure, drainage, and duct fittings. Visit [www.harrisonplastic.com](http://www.harrisonplastic.com) for more information.

## King StarBoard® in Custom Green Colors



Kimbal Musk, younger brother of Elon Musk and co-founder of The Kitchen Community, a 501c3 nonprofit, is connecting kids to real food by creating Learning Gardens in schools across America. Learning Gardens teaches children about food, healthy eating, lifestyle choices and the environment

through lesson plans and activities tied into existing school curriculum.

The Kitchen Community built 260 USA Learning Gardens across Chicago, Denver, Los Angeles and Memphis. The Kitchen Community then became part of a new nonprofit called Big Green, and this is where King StarBoard® became part of the story.

They were looking for a material that would hold up to outdoor elements and exposure to hundreds of children touching, handling and working with the raised flower beds that are part of the Learning Gardens program. For complete details on the published article, visit [King StarBoard Custom Green](#).

## The Blue Line—Win JBL Clip 3 Speaker!

This issue we are offering a **JBL Clip 3** Portable Bluetooth® speaker courtesy of Champion Fiberglass and Foust Marketing.



Enter by visiting our website with the correct answers.

1. What is one of the key features and benefits of the Champion Strut® line?
2. What can be achieved with the Lutz MDx Series oilfree, 1000 watts powerful air motor?
3. What sizes are offered with Harrison Superduct®? What materials are available?
4. What was the Learning Gardens looking for when they selected custom green with King StarBoard?
5. What did Tony Evans say about letting things get so bad?

We are excited to announce the winner of our "Year End Prize", the **Apple Watch Series 6** courtesy of Foust Marketing.

**Russell Kreko**  
Regal Plastics—Baton Rouge, LA



Complete the entry form at [www.foustmarketing.com/entry-form](http://www.foustmarketing.com/entry-form).



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### Main Office

Foust Marketing, Inc.  
P.O. Box 7413  
The Woodlands, TX 77387-7413  
Tel: 281-296-2500  
Fax: 281-296-2566  
[www.foustmarketing.com](http://www.foustmarketing.com)

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