

*Merry Christmas and
Happy New Year!*

The Blue Line

The Foust Marketing, Inc. Newsletter

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DICE Dosing Module—New Innovative Skid System in a Box



The DICE Dosing Module was designed to address the prevailing pain point in the chemical dosing industry—the leaks!

Anyone that designs, fabricates, or operates a chemical dosing

skid knows that leaks are an issue. The leaks typically come from threaded, improperly glued joints, or incorrect design of the skid system. System complexity is another issue addressed by the DICE Dosing Module. Large complex systems are difficult to design, startup, and maintain.

DICE Value Proposition

- No leaks
- Minimal footprint
- Ease of Operation
- Cost effective

The DICE Dosing Module solution is to take all the essential components in a chemical dosing system and integrate them inside a block. They eliminated all the threaded and glued connections and shifted from a custom system perspective to a standard product that features all the system essential needs that allow the right amount of chemical in the process.

The DICE Dosing Module is available in PMMA (Acrylic), PVC, PVDF, and SS block materials.

Video: [DICE Dosing Module](#).

Industry Events

- NGWA (National Ground Water Association)
Las Vegas, NV
Dec 8-10, 2020
www.groundwaterexpo.com
- International WorkBoat Show
New Orleans, LA
Dec 15-17, 2020
www.workboatshow.com

Notes of Interest

- “Today in the town of David a Savior has been born to you; he is the Messiah, the Lord.”
—Luke 2:11
- “Fear doesn’t have the last say when God is involved. You can overcome it.”
—Tony Evans

Company News

- One of the real joys of the Holiday Season is the opportunity to say Thank You, And to wish you the very best for the new year.
- [PB-200](#) Cordless Power Beveller Stocking Program Available Now!

Pulsafeeder—Water Conditioning Applications

Chemical feed pumps for the water conditioning industry have many names. Whether they are called chlorinators, feeders, injectors or positive displacement pumps, all chemical feed pumps are designed to inject a predetermined amount of chemical into the water stream to aid in correcting certain conditions. The most common applications include: well water disinfection (eliminating bacteria); well water pH control

(acid water); and irrigation rust removal or iron removal.

All of these conditions can be eliminated or reduced by introducing corrective chemical solutions with a Pulsafeeder pump.

Pulsafeeder Pumps

- PULSAtron Pumps with option for Degas Head for chlorine.
- Chem-Tech XP Peristaltic Pumps
- Chem-Tech 100 Series Pumps



The most common application is injecting bleach into well water to sanitize for human consumption. For more information on water conditioning applications, visit [Water Conditioning](#).

Got Training!—IPS Weld-On® Training and Certification



Weld-On’s technical training is available to our distribution partners and their customers. The training is a value added benefit! Training programs are designed and tailored to fit your organization’s needs. Training sessions are also **NOW** available via online classes if needed.

Foust Marketing in partnership with Weld-On offers basic training, and industrial training with certification to ASME B31.3. The industrial training includes the Weld-On seminar, field practice, and bonder qualification. With the bonder qualification the participant makes a pipe joint assembly with pipe and end caps. The assembled sample is then hydrostatically pressure tested per ASME B31.3 bonder qualification standard. If the sample passes the pressure test, a qualification card is issued to the participant. Contact our sales team to setup up your training class.

Foust Family Update!



Left to right: Sam (15), Matt (16), Jack (19), and Annie (13)

This time of year we always give an update on our family.

Jack is in his sophomore year at the University of Texas and plans to major in economics. He would like to join the Coast Guard after graduation with a career in law enforcement. Matt is a junior in high school and is on the swim team. He still wants to go to Alabama. "Roll Tide". Sam is a freshman in high school and still loves

drawing and building with legos. He plans to be an architect or engineer. Annie made captain of the cheer team, and plays on the basketball team. She loves watching movies with Dad. Our Golden Retriever, Bentley is six years old and has an Instagram page @bentley_the_bum. And yes...still getting in the trash!

The Christmas season is special to the Foust family, Our faith is key to our company and the success of our manufacturers.

"For by grace you have been saved through faith. And this is not your own doing; it is the gift of God, not a result of works, so that no one may boast." - **Ephesians 2:8-9**

Kelly and I appreciate all the support. We are blessed with friends and partners in success.

The Foust Family

Year End Prize—Win Apple Watch Series 6

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

The year end prize will be the [Apple Watch Series 6](#) courtesy of Foust Marketing.

Special thanks to all our manufacturers for the support as we start our 20th year in business.

Enter by visiting below link with the answers to the questions.

1. What is the main pain point that is addressed with the new DICE Dosing Module?
2. What are a couple water conditioning applications where Pulsafeeder pumps are used?
3. What is another method now available for the IPS Weld-On® industrial training?



4. Where does Matt want to go to college?
5. What did Tony Evans say about fear?

Winner of the golf shirt from The University of Oklahoma from the last issue courtesy of Foust Marketing.

Danny Eversole
Regal Plastic—Oklahoma City, OK

Complete the entry form at www.foustmarketing.com/entry-form.



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Pulsafeeder



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IPS



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SWM



Lutz

