

The Blue Line

The Foust Marketing, Inc. Newsletter

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King DuraStyle® Custom Cabinet Door Program



King DuraStyle® Custom Cabinet Door Program combines King StarBoard® ST, the environmentally stabilized polymer building sheet, with designer styles and custom fabricated doors and drawers. The doors have a matte gloss finish and are developed to withstand the

harshest outdoor conditions. They will not rust, delaminate or rot when exposed to UV, humidity or water. King DuraStyle® custom cabinet doors are an alternative solution to wood for many markets including sports venues, healthcare, hospitality, universities and more.

Lifetime of Function and Durability

- Outdoor durability with indoor style
- Perfectly match your cabinetry
- Custom engraving available
- Fast turnaround

- Doors are easy to order
- 28 door styles
- 10 designer colors
- Custom styles, sizes and colors available

The King DuraStyle® Custom Cabinet Door Program puts precision door and panel fabrication within reach of cabinet makers. King DuraStyle® is an excellent choice for new projects or if they want to replace doors and drawers for existing cabinets. Download the catalog, specifications, door styles, colors, order forms and more at KingDuraStyle.com.

Industry Events

- AWT Convention (Association of Water Technologies)
Louisville, KY
Sep 30-Oct 3, 2020
- WEFTEC (Water Environment Federation)
New Orleans, LA
Oct 5-7, 2020

Notes of Interest

- "Behold how good and how pleasant it is for brothers to dwell together in unity."
—Psalm 133:1
- "The greatest leader is not necessarily the one who does the greatest things. He is the one that get the people to do the greatest things."
—Ronald Reagan

Company News

- Foust Marketing is praying that everyone is staying safe and healthy during this time!
- **PB-200** Cordless Power Beveller Stocking Program Available Now!

Therموال—Quality Pneumatic Solenoid Valves

Therموال Solenoid Valves USA manufactures a wide range of solenoid valves including a complete line of pneumatic valves. These pneumatic valves are used in many industries including valve actuation and automation, transportation, mining, energy, food and beverage, medical, and industrial.

Therموال pneumatic solenoid valves are listed with two numbers. The first number is the

number of ports, and the second number the amount of states. Directional valves usually have two, three or five ports. For example, a 2/2-way valve has two ports (in/out) and two states (open/closed). A 5/2-way valve has five ports and two states typically used to control double acting cylinders.

Therموال pneumatic valves are available with NAMUR mount for direct mounting to



actuators and valve packages.

Download the Therموال Industrial Catalog at the following link for more product information [Therموال Industrial Catalog](http://TherموالIndustrialCatalog.com).

PB-200 Cordless Beveller Stocking Program



All plastic pipe joints must be beveled prior to installation. Beveling the pipe is an important step in the proper solvent cementing techniques. This can be accomplished easily on larger diameter plastic pipe with the PB-200 Cordless Portable Power Beveller. Ideal for industrial, plumbing, and irrigation applications for beveling plastic pipe.

Foust Marketing is pleased to introduce our NEW stocking program for PB-200 portable power pipe bevellers. The stocking program will be available for our distribution partners. Program will only be available for a limited time and restricted to a select list of partner distributors. PB-200 Kit includes: PB-200 tool, Two (2) long lasting batteries, battery charger, and carrying case. Distributors interested in stocking the PB-200 should contact our sales team at sales@foustmarketing.com for special pricing and terms.

IPS Weld-On®—Christy's Marking Products



Christy's marking products provide visual identification for water, wastewater, irrigation, or reclaimed water installations. For only a small incremental cost, Christy's marking products provide significant benefits:

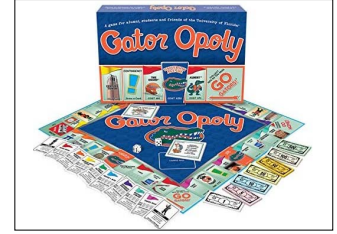
- **Valve Identification Tags**—Designed for marking valves, hose-bibbs, quick couplers and other components.
- **Marking Accessories**—Christy's complete line of marking accessories include marking paints, flags, whisks, and flagging tape to satisfy project needs.
- **Pipeline, Cable Marking Posts**—Christy's Superflex fiberglass cable marking posts visibly identify the locations of buried utilities.
- **Underground Pipe and Cable Marking Tape**—Christy's detectable and non-detectable marking tapes provide below-ground identification, protection and warning of buried lines.
- **Polywrap**—Polyethylene encasement, known as Polywrap is an economical and effective method of corrosion protection for cast iron, ductile iron, steel pipe, valves and fittings.
- **Reclaimed Water Identification**—Valve Marking Tags, Riser Marking Labels, Valve Box Cover Tags, Area Signage, Marking Decals, Pipe Marking and Encasement.

For details, contact our sales team or download the brochure at [Christy's Marking Products](#).

The Blue Line—Win College Monopoly Game!

Foust Marketing is offering the opportunity to win a prize in this issue of [The Blue Line](#).

This issue we are offering a college **Monopoly** game of your choice courtesy of King Plastic and Foust Marketing.



Enter by visiting below link with the answers to the questions.

5. What did Ronald Reagan say about the greatest leader?

1. How many door styles and colors are available with King DuraStyle® Cabinet Doors?
2. What do the two numbers listed on a pneumatic solenoid valve mean?
3. How many lithium batteries included with the PB-200 Cordless Power Beveller?
4. List a couple of the Christy's marking products available.

Winners of the Personalized Louisville Slugger Bats from the last issue courtesy of Lutz and Foust Marketing.

Dennis Davidson
Harrington—Austin, TX

Michael Bass
AquaPhoenix—Grand Prairie, TX

Kevin Bonds
Harrington—Houston, TX

Complete the entry form at www.foustmarketing.com/entry-form.



foustmarketing, inc.

Engineered solutions for your business

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