

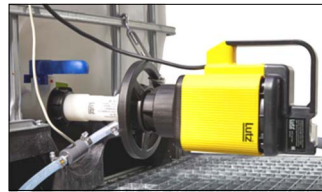
The Blue Line

The Foust Marketing, Inc. Newsletter

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Lutz—B200 Horizontal Container Pump Now Available in PVDF



The Lutz B200 Container Pump is now available in PVDF for highly aggressive chemicals. In cases where access to the IBC container from above is not possible, the horizontal Lutz B200 is directly connected to the bottom outlet valve. In combination with delivery hose and nozzle, this pump allows

controlled filling and be operated against a closed valve.

Key Features

- Centrifugal pump with axial impeller in compact design, **low space requirement**.
- Directly connected to the bottom outlet valve of the IBC container with standard union nut.
- Variable drive concept** (compatible with all universal and compressed air motors).
- Better hydraulic capacity** compared to hydrostatic outlet.
- Easy to dismantle**, two-part pump

with clamp connections (stainless steel version).

- No suction hose required**, significantly lower product release during disconnection.
- Operation against closed shutoff elements (e.g. ball valve, nozzle) is possible at any time
- The new PVDF version** for highly aggressive liquids.
- SafetyBox for leakage detection** in mechanical seal (optional).

Check out the **Video** at the below link: [Lutz B200 Container Pump](#), and contact our sales team for pricing and specifications.

Industry Events

- IWF (International Woodworking Fair), Atlanta, GA
Aug 25-28, 2020
- AWT Convention (Association of Water Technologies)
Louisville, KY
Sep 30-Oct 3, 2020
- WEFTEC (Water Environment Federation)
New Orleans, LA
Oct 5-7, 2020

Notes of Interest

- “The Lord himself goes before you and will be with you; he will never leave you nor forsake you. Do not be afraid; do not be discouraged.”
—Deuteronomy 31:8
- “You get what you work for, not what you wish for.”
—Mom

Company News

- Foust Marketing** is praying that everyone is staying safe and healthy during this time!

Pulsafeeder—New MicroVision EX MVEC8 Upgradeable Model

The new MicroVision EX MVEC8 Model cooling tower controller from Pulsafeeder is now upgradeable from the base conductivity model. The MVEC8 controller can now be field upgraded to pH, ORP, pH + ORP, and PTSA sensors using the upgrade kits. PULSAlink communications available using the ACT-PULSAlink activation kit. Options include with/without flow switch, panel assembly, communications (EXX or XXX).

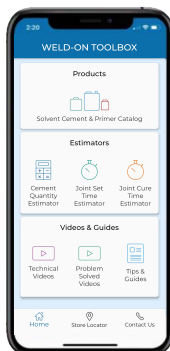
Upgrade Kits

- pH** - KIT-UPGRD-CPXX
- ORP** - KIT UPGRD-COXX
- pH + ORP** - KIT UPGRD-CPOX
- Pyxis PTSA** upgrade is available. Order MVECXXX-XQX-XXX or MVECXXX-EQX-XXX.
- PULSAlink** - ACT-PULSAlink

Contact our sales team for pricing and specifications or visit www.pulsatron.com.



IPS—Innovative Weld-On® Toolbox Mobile App Updated



IPS Weld-On® is proud to launch the updated Weld-On® Toolbox mobile application for smartphones. The updated version of the app includes the addition of Christy's solvent cements, and links to technical tips and new videos. Users can filter cements by application to find the right cement for any project from irrigation to industrial.

The most important new feature in the Weld-On® Mobile Toolbox update is a product locator, offering a location-based (zip code) list of distributors that carry Weld-On® and Christy's products. The locator allows users to filter by category (Industrial) to be sure you can find the right product at the right place near you, maximizing efficiency and time on the job site. Originally introduced in 2014, this innovative app includes set and cure time calculators as well as a calculator to determine the correct amount of cement and primer needed for plastic piping system installation projects.

NIBCO—Virtual Toolbox



NIBCO would like to recognize the important role our customers have played in serving our industry during this challenging time. As we plan for the future, there is a renewed interest in online learning. To assist, NIBCO compiled a Virtual Toolbox of videos, training, and dynamic 2D/3D CAD files to help you get back to selling NIBCO products.

NIBCO Virtual Toolbox includes:

- **CAD/BIM eCatalog** – Find the most current 2D/3D sales drawings, AutoCAD, and CADmep models for your next project. Sign-up to receive monthly change notifications.
- **Video Library** – How-to videos can help further your knowledge of new and existing products.
- **Live Product Training** – When in-person training or distance is an issue, we bring the virtual classroom to you.
- **CAD/BIM eCatalog** – Go to: <https://catalog.nibco.com/category/chemtrol>
- **Video Library** – Go to: <http://www.nibco.com/Resources/Videos/#How-To>
- **Live Training** – Contact our sales team to schedule your product or installation training.

Win Personalized Louisville Slugger!

It's that time of year. We want to get back in the spirit of the baseball season by offering a *personalized* Louisville Slugger baseball bat to the top three entries courtesy of **Lutz** and Foust Marketing.



Enter by visiting below link with the answers to the questions.

1. What is the new Lutz B200 Horizontal Container Pump with PVDF designed for?
2. List a couple upgrades for the new MicroVision EX MVEC8 cooling tower controller?
3. What is one of the most important features in the updated Weld-On® Toolbox App?
4. What is one of the resources available with the NIBCO Virtual Toolbox?

5. What did a Mom say about what you work for?

Winners of the Titleist Pro V1x Golf Balls from the last issue courtesy of Foust Marketing.

Bruce Rountree
Boedeker Plastics, Shiner, TX

Russell Kreko
Regal Plastics, Baton Rouge, LA

Paul Sands
Polymershapes, Riverside, MO

Danny Eversole
Regal Plastic, Oklahoma City, OK

Complete the entry form at www.foustmarketing.com/entry-form.



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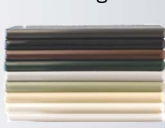
Pulsafeeder



NIBCO



King



Harrison



IPS



IPS Adhesives



ICON



Lutz

