Volume 15, Issue 2

Mar 2019 - Apr 2019

Special Products Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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Pulsafeeder is excited to introduce the BLACKLINE PRO chemical metering pump. Whether you're measuring for water quality control in boilers or adding chemicals needed for industrial and municipal water treatment, the BLACKLINE PRO you need for your project. When connecting your system to PLC or SCADA system, you can do more with the PRO that offers 10 operating modes: constant, batch, pause-work, weekly program, analog mA, analog volt, PPM, pause-percentage, MLQ and pause. The PRO is easy to update via USB port and easily retrofitted on existing BLACKLINE pumps.

Pulsafeeder—New BLACKLINE PRO Chemical Metering Pump

The BLACKLINE PRO dosing system features an intuitive display and easy navigation jog-dial-selector to greatly reduce

the time required to make dosing changes, and an easy-toread color coded view gives you visual alerts when the system is running, needs maintenance or a failure has occurred. MODBUS controls connectivity enables you to monitor your system remotely to identify potential maintenance needs. Get the reliable and easy-to-use water control system you deserve for any water application. BLACK-LINE PRO is available through select distributors only. Contact our sales team to learn more or visit www.pulsatron.com.

Industry Events

- AALSO (Aquatic Animal Life Support Operators)
 Long Beach, CA
 March 30—April 3, 2019
- Texas Water (Water Environment Association of Texas)
 Houston, TX
 April 2-5, 2019
- WQA Aquatech (Water Quality Association)
 Las Vegas, NV
 April 23-25, 2019

Notes of Interest

- "Love the Lord your God with all your heart and with all your soul and with all your strength."
 - -Deuteronomy 6:5
- "If you could kick the person in the pants responsible for most of your trouble, you wouldn't sit for a month."
 - -Theodore Roosevelt

Company News

 Foust Marketing has an OPEN position for Technical Sales. foustmarketing.com/careers.

IPS Weld-On—New ECO Series Promotional Buy

IPS Weld-On is now offering a Promotional Buy on the New **ECO Series** solvent cements.

delivers the mode of operation

Promotional Buy

- Buy 7 cases of Weld-On ECO Series get 6% 60 days, Net 61
- Buy 10 cases of Weld-on ECO Series get 8% 60 days, Net 61
- Buy 15 cases of Weld-On ECO Series get 10% 60 days, Net 61
- Promotion dates: April 1, 2019 to May 17, 2019

Weld-On® ECO Series are environmentally responsible primers and cements with 30% lower solvent emission rate and significantly reduced odorous fumes than the current solvent cements in the market, resulting in an improved workplace environment for pipe installers.

Suitable for potable water pressure systems, irrigation, turf, foam core, conduit, industrial pipe applications, sewer, drain,



waste and vent systems.

ECO Series—The strength you trust, now with ultra low VOC. For more information, visit www.weldon.com.

Lutz Drum Pump Sets



Lutz drum pump sets save time and money. The drum pump sets include the required hose, nozzle, hose clips and wall bracket. Lutz offers a choice of different pump sets with PP, PVDF, and SS options. The pumps can be combined with a flow meter. Other accessories include drum adapter, emission proof drum adapter, and foot strainer. With the new pump sets from Lutz you can empty thin-bodied liquids from canisters, drums and containers. They have made preparatory work saving your time.

Lutz offers the ideal solution for various applications including drum pump sets for laboratory and research, flammable and hazardous locations, concentrated acids and bases, mineral oils, and PURE FDA/3A applications. For more information on Lutz drum pumps sets, visit www.lutzpumps.com.

ICON-LP200 Level Pressure Transmitter



The Levelpro LP200 was designed to measure Pressure or Level within industry's most demanding corrosive process applications. When measuring Pressure It can be mounted vertically or horizontally, and can easily be installed into a threaded process pipe tee fitting. For **Level** measurement applications the LP200 can simply be mounted into the side of the tank utilizing a NPT type bulkhead fitting. The LP200 implements a state of the art ceramic measuring principle

that changes the physical pressure which equates to no more than a few microns into a linear electronic signal that can be measured. This is exactly what is required for tough industrial applications.

Features

- PP / PVDF / 316 SS Body
- Pressure Range / 0 225 psi
- Output / 4-20mA / 2 Wire Loop Powered
- NPT / Union Type Connection
- No Programming Required
- Temperature Compensated
- Excellent Chemical Resistance

For complete product details, contact our sales team or visit www.iconprocon.com.

The Blue Line—Win Texas Food Pecan Tin

Foust Marketing is offering the opportunity to win a prize in this issue of The Blue Line.

This issue we are offering a **Texas Food Pecan Gift Tin** courtesy of Foust Marketing and Pulsafeeder.

Enter by visiting below link with the answers to the questions.

- How many operating modes are available with the New BLACK-LINE PRO pump?
- How much lower is the solvent emission rate for the new IPS Weld-On ECO Series?
- 3. What does the complete Lutz Drum Pump Set include?
- 4. The LP200 Level Transmitter measures pressure and level by implementing what ?



5. What does Theodore Roosevelt say about the person responsible or most of your trouble?

Winner of the Amazon Echo Dot from the last issue courtesy of **Harrison Machine & Plastic**.

Shawn LeeWater Tech, Fort Smith, AR

Complete the entry form at www.foustmarketing.com/entry-form.



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