

The Blue Line

The Foust Marketing, Inc. Newsletter

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ICON—Lotorq LT Series Flange Gaskets



Lotorq LT Series Flange Gaskets from ICON Process Controls are recommended for all types of non-metallic plastic flanges to help prevent initial breakage due to bolt over-tightening. The unique double convex raised O-

Ring design provides excellent sealing with 75% less bolt torque required for flat face gaskets. The PTFE gaskets have PTFE sheet material bonded directly to EPDM.

- Full Port Double O-Ring Design for ½" - 12" Schedule 40 / 80 PVC / CPVC Piping Systems.
- Low Flange Bolt Torques Required for Positive Seal—Due to the Molded Raised Face—Patented double convex Ring Design.
- Ideal for Thermoplastic Piping / Metal / Plastic Lined Metal Pipe Systems up to 250 psi.

- Available in both Standard EPDM and EPDM with PTFE.
- Excellent Chemical Resistance / PTFE-bonded gaskets are Suitable for Aggressive Chemical Services.
- Longer Gasket Life / Lower Flange Pressures are Required for Sealing. PTFE is Energized by EPDM Backing Forming an Excellent Seal.
- Features material identification / installation tab for ease of installation, and pinched fingers.

Download the product specifications for detailed information: [Lotorq LT Series Datasheet](#).

Industry Events

- IWF (International Woodworking Fair)
Atlanta, GA
August 22-25, 2018
- AWT Convention (Association of Water Technologies)
Orlando, FL
September 26-29, 2018
- WEFTEC (Water Environment Federation)
New Orleans, LA
September 29-3, 2018

Notes of Interest

- "Commit to the LORD whatever you do, and your plans will succeed." —Proverbs 16:3
- "Though there is never enough time to do everything, there is always enough time to do the most important things."
—Stephen Covey

Company News

- **Foust Marketing** has an OPEN position for Technical Sales. foustmarketing.com/careers.

Pulsafeeder—MicroVision Timer Boiler Panel Assembly

The MicroVision Boiler Panel Assembly from Pulsafeeder was developed to provide turnkey installation for low pressure Boiler applications where customer is needing a simple pre-fabricated ready to use system. The panel system includes the MicroVision Timer, Water Meter and Pump Shelf. PULSAtron pump ordered separate based on desired flow rate, pressure and chemical reagent head.

The MicroVision Timer panel requires less time to set up. Pick the location and hang on wall, then place your PULSAtron pump of choice, wire in the water meter. What could be more simple?

Features

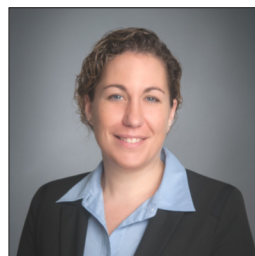
- MicroVision Timer Controller
- 10 GPC Water Meter
- Pump Mounting Bracket



- Sturdy HDPE panel

For product details, please contact our sales team or visit www.pulsatron.com.

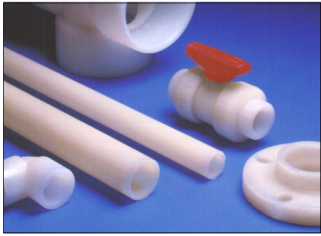
Kathleen Ackerly-Riggs - New Addition to the Foust Marketing Team



July 1, 2018 - The Woodlands, TX - Foust Marketing, Inc. is pleased to announce the addition of Kathleen Ackerly-Riggs back to our organization. She brings industry knowledge and a proven track record of sales success to our team. Her excellent attitude and customer focus will enhance our mission of adding value to our customers and manufacturers.

Kathleen worked previously with Foust Marketing for five years and demonstrated a strong work ethic, technical aptitude and ability to build long-lasting relationships with our customers. She will be based in the Montgomery, TX area and help maintain and develop new sales with existing and new products. We welcome her back to the Foust Marketing team and value the skills she brings to the company. Please contact our office at 281-296-2500 or email at kathleen@foustmarketing.com to welcome her back.

Chem-Pure® – Natural PP for High Purity



Chem-Pure® Natural Polypropylene pipe, fittings and valves from NIBCO is the intelligent choice for transporting high purity or corrosive fluids in the electronics, biotech, pharmaceutical and foodstuffs industries. Ideal for deionized water and processes requiring clean, non-leaching characteristics.

Chem-Pure® PP also provides:

- **Unpigmented for high purity applications** – Pipe, valves, and fittings are bagged to remain clean.

- **1/2"– 4" size, socket fused** – temperatures from 0° F to 180° F.
- **Excellent chemical and corrosion resistance** – No rust, scaling or pitting, inside or out. Chem-Pure® can handle most acids and solvents.
- **Cost Savings** – Thermoplastics will save on purchase and installation costs. And you get years of maintenance-free service.
- **ISO 9002 Registered** – Heavy duty, Schedule 80 components are manufactured in the USA in accordance with ISO 9002.

Chemtrol® also offers Black PP, Red Pigmented and Natural PVDF 1/2" - 6".

Count on Chemtrol®, a recognized leader in thermoplastics, to meet your high purity needs with quality products and outstanding service.

Win Personalized Louisville Slugger!

This time of year, we always get in the spirit of the baseball season by offering *personalized* Louisville Slugger baseball bats to the top (3) entries courtesy of **NIBCO (Chemtrol)**. With their name on the bat, it is an ideal gift for the baseball fan or child.



1. Why are the Lotorq LT Series Gaskets from ICON recommended for all types of non-metallic plastic flanges?
2. What are a couple key features of the MicroVision Timer Boiler Panel Assembly?
3. What does Kathleen Ackerly-Riggs offer to enhance our mission of adding value?
4. What is Chem-Pure® Natural Polypropylene pipe, fittings and valves from NIBCO an intelligent choice for?

5. What does Stephen Covey say there is always enough time to do?

Winners of the Titleist Pro V1x logo golf balls from the last issue courtesy of **Foust Marketing**.

Brian Brawner, R&B Aquatic Distribution—Waring, TX

Jeff Lilley, Harrington Industrial Plastics—Lenexa, KS

Shawn Lee, Water Tech Fort Smith, AR

Bruce Rountree, Boedeker Plastics Shiner, TX

Complete the entry form at www.foustmarketing.com/entry-form.



foustmarketing, inc.

Engineered solutions for your business

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Pulsafeeder



NIBCO



King



Harrison



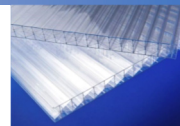
IPS



SCIGRIP



Gallina



ICON

