Volume 13, Issue 3

May 2017 - Jun 2017

Special Sheet, Rod, Tube Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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PULSAtron chemical metering pumps continues to set the standard in the industry. PUL-SAtron can handle a variety of gaseous solutions. The PULSAtron family consists of flow rates from 3 GPD to 600 GPD.

Most models include standard

bleed valve assembly, foot strainer, injection valve and tubing. No matter what your application is, choose the PUL-SAtron that is right for you. Including PVC, PP, PVDF, 316SS and Degassing Head models.

Pulsafeeder—Black Polyethylene Tubing for Outdoor Applications

Another key factor is selection of the correct tubing for the application. For chemical feed applications in the water treatment and water conditioning industries where chlorine and other aggressive chemicals are used, we recommend the use of Pulsafeeder Black Polyethylene

tubing. The tubing is more resistant to UV light in outdoor applications. Black PE tubing from Pulsafeeder will last longer than standard PE tubing. The tubing will demonstrate longer life, and higher burst and working pressures, and product consistency.

Pulsafeeder offers a complete line of chemical metering pumps, controllers, and systems. Contact our sales team to order (00011—Tubing Black PE .38, 00009—Tubing Black PE .50), or visit www.pulsatron.com.

Industry Events

- Valve World Americas Expo Houston, TX
 June 20-21, 2017
- TWQA (Texas Water Quality Association), San Antonio, TX July 23-26, 2017
- IWF (International Woodworking Fair), Atlanta, GA August 22-25, 2017
- AWT (Association of Water Technologies), Grand Rapids, MI September 13-16, 2017

Notes of Interest

- "Success in golf depends less on strength of body than strength of mind and character."
 - -Arnold Palmer
- "As iron sharpens iron, so one person sharpens another."
 - -Proverbs 27:17

Company News

- Foust Marketing has an OPEN position for Technical Sales. foustmarketing.com/careers.
- New PB-200 Portable Power Bevellers now available!

Gallina—The Polycarbonate Sheets and Systems Leaders

For over 50 years, Gallina has been designing and manufacturing plastic glazing products that are recognized for innovation, quality, and durability.

Gallina USA offers its full line of Polycarbonate products to architects, designers, fabricators, distributors and contractors in North America. Gallina's Policarb® and arcoPlus® product lines provide complete glazing systems for your commer-

cial and residential daylighting needs. Their products offer practical applications for walls, roofs, canopies, skylights and any application where light, superior performance and thermal protection are needed. They are proud to produce material at their state-of-the-art facility in Janesville, Wisconsin. Gallina USA is dedicated to producing the highest quality polycarbonate on the market



and providing service to the industry that is second to none. Visit www.gallinausa.com for more detailed product information.

SCIGRIP® 4807 for Bonding High Impact Styrene



SCIGRIP® 4807 is formulated to form high strength bonds in joining general purpose and high impact types of styrene. SCIGRIP 4807 is suitable for a wide variety of applications. It may be used on both large and small assemblies, large displays, signs, lighting fixtures, housewares, large and small containers, toys, electrical or electronic assemblies, decorator items, etc. SCIGRIP 4807 is a milky, medium bodied, fast drying solvent type cement. Chemical, physical, and electrical properties are similar to those of high impact styrene. Cure is

affected by dissipation of the solvent from the cement and surrounding parts softened by it. Initial bond will usually take place within minutes and may be of sufficient strength for handling. Bond strength will be considerable in a few hours and will reach high strength in 24 to 72 hours. Thereafter, strength will continue to increase gradually for some weeks. Visit www.scigrip.com for more details.

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Privacy Panels Made with King StarBoard®



Initial Situation—The animal shelter needed major kennel improvements to reduce stress and keep dogs calm. Some of the improvements included painting the ceiling and walls, and setting up the cat area so the cats would not hear much barking from the dogs. The shelter found an excellent construction material that meets their specifications to create privacy, keep dogs calm and reduce injuries for the animals with kennel stress.

Task—The Animal Shelter installed privacy panels made with King StarBoard® polymer sheets.

Solution-King StarBoard® is the original marine-grade highdensity polyethylene sheet. It is the product of a proprietary process called K-Stran™, the most advanced manufacturing process for superior flatness and consistency. King Star-Board® is environmentally stabilized to withstand the harshest marine conditions. It will not warp, rot, or delaminate when exposed to humidity or water. King StarBoard is easy to fabricate with standard woodworking tools and requires little or no finishing.

For more detailed information, visit www.kingplastic.com.

The Blue Line—Win Foust Marketing Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

This issue we are offering a **Foust Marketing** golf shirt. Enter by visiting our website with the answers to the questions.

- Why did the animal shelter that used King StarBoard® for privacy panels need major improvements?
- What does Gallina's Policarb® and arcoPlus® product lines provide complete glazing systems for?
- 3. What was SCIGRIP® 4807 formulated to form high strength bonds for?
- 4. What is the Pulsafeeder Black Polyethylene tubing more resistant to?



5. What did Arnold Palmer say that success depends on more?

Winners of a sleeve of Titleist Pro V1x Foust Marketing logo golf balls from the last issue.

Jason Rodriguez, Sales Harrington Plastics—San Antonio, TX

Doug Hopton-Jones, Sales Nationwide Plastics—Arlington, TX

Pat McCleave, Applications Engineer JCI Industries, Wichita, KS

Bob DeLay, Account Manager SMC Technologies—Midwest City, OK

Complete the entry form at www.foustmarketing.com/entry-form.



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