

Volume 10, Issue 6

Nov 2014 - Dec 2014

Merry Christmas and Happy New Year!

The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:

Harrison—Superduct® Solution for Corrosive Ventilation	1
Pulsafeeder—Pulsatron Pumps Used in Fertigation Industry	1

NIBCO—Chemtrol Releases Updated Plastic Piping Handbook

Foust Family Update!

Win Bose Soundlink® III Bluetooth Speaker

2

1

Harrison—Superduct® Solution for Corrosive Ventilation



Harrison Machine & Plastic Superduct® piping systems are custom fabricated to specifications. Harrison Superduct® is offered from 2" to 60" and available in PVC, CPVC, PP, PVDF, and HDPE materials. A Harrison CPVC Superduct® system was installed at the new chemi-

cal research building at Texas A&M University. Harrison was selected over stainless steel and FRP for their quality product, corrosion resistance, ease of installation, and Harrison's service to provide takeoffs.

For this project, Harrison Superduct® pipe and fittings were fabricated from 6" to 30" diameters. Foust Marketing successfully partnered the contractor with Harrison and distributor to provide material, installation training, and welding of large diameter duct and fittings.

Harrison provided fabricated fittings, specialty valve assemblies, sanitary tees, spool pieces, and custom square to round transitions ranging from 6' and 10' wide x 6' height x 30" round. These custom fabricated transitions were designed specifically to meet the exacting tolerances.

Complete corrosion resistant air handling and pollution control systems are available in round and rectangular duct made to customer or SMACNA specifications. For more information, visit www.harrisonplastic.com.

Industry Events

- NGWA—National Ground Water Association, Las Vegas, NV December 10-11, 2014
- AHR—Air Conditioning, Heating, Refrigeration, Chicago, IL January 26-28, 2014
- NACE—National Association of Corrosion Engineers, Dallas, TX March 15-19, 2014

Notes of Interest

- "But the angel said to them, "Do not be afraid. I bring you good news that will cause great joy for all the people, Today in the town of David a Savior has been born to you; he is the Messiah, the Lord."" - Luke 2:10-11
- "Augh! I've been kissed by a dog!
 Get some hot water, get some
 disinfectant, get some iodine!" Lucy after kissed by Snoopy
 "A Charlie Brown Christmas"

Company News

- Visit this section each issue where we will feature books for suggested reading.
- Merry Christmas from everyone at the Foust Marketing Team!

Pulsafeeder—Pulsatron Pumps Used in Fertigation Industry

Pulsafeeder pumps have been successfully used in many chemical, wastewater, and water treatment applications. They are also successfully used in the fertigation industry. Fertigation is the process of injecting plant and soil nutrients into irrigation water to feed lightly with each drop of water.

"We have used Pulsafeeder pumps for over 15 years after using every other metering pump. We selected Pulsafeeder pumps because they are dependable, durable, and priced right", says Michael Chaplinsky, President/Founder Turf Feeding Systems, "Foust Marketing has been a great strategic partner supporting us with technical expertise and quality Pulsafeeder pumps."

Pulsafeeder pumps are used successfully in the Fertigation industry worldwide, and was



Courtesy of Turf Feeding Systems -Houston, TX <u>www.turffeeding.com</u>

recently used in Rio de Janeiro, Brazil and installed on the 2016 Olympic Golf Course irrigation.

NIBCO-Chemtrol Releases Updated Plastic Piping Handbook



Chemtrol recently celebrated their 60th Anniversary by releasing the latest edition of the popular *Chemtrol Plastic Piping Handbook* that was first published over 40 years ago. The handbook contains essential information for engineers, contractors and operators of industrial plastic piping systems. The handbooks contain plastic piping system design information including: pressure ratings, pressure losses, expansion and contraction, chemical resistance, pipe, valves, and fittings dimensions, installation, welding, engineering reference data, and the advantages of Chemtrol piping systems. The hand-

books are available from the NIBCO literature website or by contacting the Foust Marketing sales team to setup a product training and deliver the handbook. Help us promote the strength and longevity of the Chemtrol brand by delivering copies to your sales team and specifying engineers serving the industrial plastic market. Visit www.chemtrol.com for information on Chemtrol pipe, valves, and fittings.

Volume 10, Issue 6 Page 2

Foust Family Update!



Left to right: Sam (9), Jack (13), Matt (11), and Annie (7)

This time of year we always give you an update on our family. Once again, we are all in our Texas Longhorn gear! We did not get to any football games this year but we will always "Hook em Horns."

Jack is an excellent student and athlete. He played quarterback and linebacker for his Junior High team. Matt (Oilers) and Sam (Bears) started tackle football this year. They both played center and cornerback for their teams. Sam also attended a baseball camp this summer at the University of Texas. Annie still loves her American Girl dolls and has also started gymnastics. She loves her Daddy!

The Christmas season is special to the Foust family. Our faith is key to our company and the success of our manufacturers.

"For by grace you have been saved through faith. And this is not your own doing; it is the gift of God, not a result of works, so that no one may boast." - Ephesians 2:8-9

Kelly and I, as well as the entire Foust Marketing team, appreciate all the support. We are a blessed with good friends and partners in success!

The Foust Family

Win Bose Soundlink® III Bluetooth Speaker

It's that time! Time for our Year End Prize. All entries from this year will be entered in the final drawing for 2014.

The year end prize will be the Bose Soundlink® III Bluetooth Speaker courtesy of Foust Marketing and IPS Corporation.

Thanks to IPS for sponsoring the year end prize. IPS manufactures high quality Weld-On solvent cements, primers, cleaners, thread sealants, test plugs, and accessories for plastic pipe, valves, and fittings.

- 1. What were the Harrison custom fabricated transitions designed specifically to meet?
- 2. Why are Pulsafeeder pumps selected for use in the fertigation industry?



- 3. List a couple piping design information included in the Chemtrol Plastic Piping Handbook.
- 4. In the Foust Family update...what will we always do?
- 5. Who did Lucy get kissed by in "Charlie Brown Christmas?"

Congratulations to the winner of the Pulsafeeder golf shirt courtesy of Pulsafeeder from the last issue:

Pete Ayers, Sales Harrington Plastics—San Antonio, TX

Complete the entry form at www.foustmarketing.com/entry-form



foustmarketing, inc.

Engineered solutions for your business

Main Office

Foust Marketing, Inc. P.O. Box 7413

The Woodlands, TX 77387-7413

Tel: 281-296-2500 Fax: 281-296-2566 Bryan Foust, CPMR, CSP bryan@foustmarketing.com

Kathleen Ackerly

kathleen@foustmarketing.com





















