The Blue Line

The Foust Marketing, Inc. Newsletter

Inside this issue:

Chemtrol® CPVC Fittings Approved for Marine	1
Applications	

1

2

IPS Weld-On®—How to Repair Leaking Joints

Foust Marketing Partners with Gallina USA

Harrison Duct—Exhaust and Fume Systems 2

The Blue Line—Win NFL T-Shirt!

Chemtrol® CPVC Fittings Approved for Marine Applications



Chemtrol®, a brand of NIBCO, is pleased to announce that Chemtrol CPVC Schedule 80 fittings are approved by the US Coast Guard and the American Bureau of Shipping for use in marine applications.

The material of construction is

rigid CPVC (chlorinated polyvinyl chloride) used in the manufacture of Schedule 80 piping components with Lubrizol Corzan® 3212 material with Cell Classification 23447 as identified in ASTM D1784.

- Coast Guard Approval 1/2" 8".
- ABS Type Approval 1/4" 10".
- Used in shipping and offshore platforms.
- Used in water and wastewater treatment systems.

The CPVC fittings are intended for marine and offshore applications for non-essential systems including fresh water, seawater, potable water, drains, sanitary, vents, and brine in services requiring no fire endurance testing or electrical conductivity.

CPVC fittings of nominal diameters 1/2" to less than 2" meet Low Flame Spread Requirements of the U.S. Coast Guard FTP Code Annex 1, Part 5 only. CPVC fittings of nominal diameters 2" to 8" meet the Low Flame Spread, and Smoke and Toxicity requirements of U.S. Coast Guard FTP Code Annex 1, parts 2 and 5.

Industry Events

- WEFTEC—The Water Quality Event, New Orleans, LA September 27-October 1, 2014
- IAPD—International Assoc. of Plastics Distribution, Chicago, IL October 27-30, 2014
- AWT—Association of Water Technologies, Ft. Worth, TX
 October 29-November 1, 2014

Notes of Interest

- "Honor your father and mother which is the first commandment with a promise—so that is may go well with you and that you enjoy long life on the earth."
 - Ephesians 6:2-3
- "My children love my mother, and I tell my children, "That is NOT the same woman I grew up with...that is an old woman trying to get into heaven now."
 - Bill Cosby

Company News

 This issue is dedicated in honor of Mother's Day and all the wonderful Moms that have amazing love for their children.

IPS Weld-On®—How to Repair Leaking Joints

IPS Weld-On continues to lead the industry with quality products, training, and education for PVC, CPVC, and ABS primers, solvent cements, and thread sealants. When proper installation techniques are not completely followed we recommend cutting the leaking fitting out and replacing the joint. When that is not possible we suggest the following steps to repair a leaking joint.

- 1. Remove all dried cement, debris, and moisture from the entire circumference of the socket entrance.
- 2. Apply Weld-On 810/811 or 845 adhesive to the entire circumference of the socket entrance.
- 3. Cut thin fiberglass mesh to provide ample coverage over entire leak area. Work out bubbles under mesh. Let adhesive cure.
- 4. Apply additional, light coat of adhesive over mesh.
- 5. Let repaired area cure before



pressurizing. This process has proven successful in most applications.

For more information, visit www.weldon.com/tech tips.

Foust Marketing Partners with Gallina USA



April 1, 2014 — Gallina USA announces the addition of Foust Marketing to its sales organization. Foust Marketing will be responsible for sales coverage and market development in the states of TX, LA, OK, and AR. The Director of Sales and Marketing of Gallina USA David Corbliss stated that "Foust Marketing was our company of choice in this region due to their focus on specialty products, end user development and market development. The wide range of specialty products used in a variety of industries primarily focused on the building and construction

segment requires a high level of technical expertise which Foust Marketing possesses". The changes will focus our resources to provide more support to the distribution and other market segments. Gallina USA provides a full line of polycarbonate sheets and panels including multi-wall sheets, and architectural products. Visit www.gallinausa.com for more information on their quality line of products.

Volume 10, Issue 3 Page 2

Harrison Duct—Exhaust and Fume Systems



Harrison Machine and Plastic duct systems are fabricated to your specifications. Harrison duct and piping is offered from 2" to 60".

Complete duct piping systems for air and pollution control are manufactured in PVC, CPVC, PP, HDPE materials, and available in round and rectangular duct for corrosion resistant air handling systems.

Fittings are made to customer or SMACNA specifications. Harrison is a Certified Corzan®

CPVC Qualified Fabricator.

- Cost-Effective: Harrison duct pipe is cost-effective for industrial corrosive fume, exhaust and drain applications.
- Easy Installation: Harrison duct is light weight, making it easy to handle and install.
- Corrosion Resistant: Harrison duct pipe has excellent chemical resistance to many fumes, gases, and fluids. It stands tough against most acids, bases, salts, aliphatic solutions, oxidants, and halogens.
- Diameters up to 60": Harrison pipe is extruded in sizes thru 24" and fabricated (rolled) in sizes thru 60".

For more information on Harrison pressure and duct fitting dimensions and specifications, visit www.harrisonplastic.com.

The Blue Line—Win NFL T-Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

In the spirit of the NFL Draft, we are offering a **NFL T-Shirt** of your favorite team to the top two entries. Prize is courtesy of **Harrison Machine & Plastic**.

Enter by visiting our website with the correct answers.

- What CPVC fittings sizes does Chemtrol have Coast Guard Approval?
- 2. What IPS Weld-On® reactive adhesive can help repair leaking pipe joints?
- Foust Marketing has partnered with Gallina USA. What are the products offered by Gallina USA?
- 4. What diameters is the Harrison



PVC, CPVC, or PP duct pipe and fittings available?

5. What does Bill Cosby say his mother is trying to do now?

Winner of the King Plastic golf shirt from the last issue courtesy of **King Plastic.**

Danny Eversole, Sales Regal Plastic—Oklahoma City, OK



foustmarketing, inc.

Engineered solutions for your business

Main Office

Foust Marketing, Inc. P.O. Box 7413

The Woodlands, TX 77387-7413 Tel: 281-296-2500

Fax: 281-296-2566
Bryan Foust, CPMR, CSP
bryan@foustmarketing.com

Kathleen Ackerly kathleen@foustmarketing.com

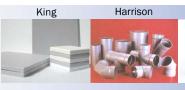




















Complete the entry form at www.foustmarketing.com/entryform.htm.