New Products Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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Foust Marketing is excited to introduce our NEW portable power pipe bevellers. We recently acquired the assets and technology from the company that developed the highly popular PB-150 (Corded Beveller) and PB-200 (Cordless Beveller). Key features include:

• Versatile - Bevels all plastic pipe 2" - 24" diameters and larger.

Foust Marketing Introduces New Portable Power Pipe Bevellers

- Corded (PB-150) Electrical connection for continuous duty.
- Cordless (PB-200) Powerful 18 volt battery provides enough power for 30 or more bevels on 6 inch pipe between charges.
- Light weight Less than 6 lbs.
- Easy to Use Proficient after only a few bevels.
- . Affordable Labor savings on the first project pays for the beveller.
- Quality CNC machined components. Tools are tested prior to shipment.

These bevellers are designed to solve a common installation issue in the field. All plastic pipe joints MUST be beveled prior to installation. Prior to these bevellers, there was not an easy way to bevel the pipe. Installing contractors would either NOT bevel the pipe, or attempt time consuming hand filing of the joint.

Both the corded and cordless models are in stock and ready for immediate shipment. stocking programs and discounts, contact our sales team at 281-296-2500.

Industry Events

- IAPD (International Association of Plastics Distribution) Miami Beach, FL September 30-October 2, 2013
- WEFTEC (Water Environment Federation) Chicago, IL October 7-9, 2013
- AWT Convention (Association of Water Technologies) Uncasville, CT October 30-November 2, 2013

Notes of Interest

- "Commit to the LORD whatever you do, and your plans will succeed." - Proverbs 16:3
- "Is prayer in your life a steering wheel or a spare tire?" - Friend
- "I have a tip that can take five strokes off anyone's golf game: it's called an eraser." - Arnold Palmer

Company News

Foust Marketing will introduce more information on Coast Guard approvals in the next issue of the newsletter.

Pulsafeeder—Pulsatron Series HV Pump

The Pulsatron Series HV Pump offers accurate metering of fluids with viscosities up to 20,000 cps. The Series HV offers manual control, external pace, and even 4-20mA control.

Series HV has guided check valves, with state-of-the-art seat and ball designs, providing precise seating and excellent priming and suction lift characteristics. The Series HV is also water resistant for both indoor and

outdoor applications.

Five distinct models are available for demanding high viscosity applications. Pressure capabilities to 150 psi @ 24 GPD, and flow capacities to 240 GPD @ 80 psi, with a turndown ratio of 100:1.

Metering performance is reproducible to within +/- 2% maximum capacity. Materials of construction include PVC, Glass



Filled Polypropylene and 316SS.

For information on Pulsatron Series HV pump or their complete line of pumps and controllers, visit www.pulsatron.com.

SCIGRIP® 2007 Cement For Rigid, Flexible and Foamed PVC



SCIGRIP 2007 is formulated for bonding rigid vinyl, flexible and foamed PVC to themselves and to each other. SCIGRIP 2007 is suitable and used on both large assemblies and small delicate assemblies including a wide variety of items: signs, large displays, and other fabrications.

SCIGRIP 2007 is a clear, water-thin, fast drying solvent. It may be applied by brush, syringe, spray, and most any other method. It forms bonds by the softening and fusion of the two surfaces in contact. Bonds made with SCIGRIP 2007 cure rapidly. Initial bond takes place

within a few minutes and is often of sufficient strength to permit handling. Relatively high strength is reached in 24 to 48 hours and continues to increase for a number of weeks. Joined materials will generally have the same rigidity or flexibility and other physical properties as prior to bonding.

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CO-EX Introduces New IR Gold Sheets



In this day and age of high heating and cooling cost there is a great demand for high performance glazing material that give good insulation, light transmission, and most of all reduce the solar heat gain. CO-EX has developed a product line that does is all.

The CO-EX IR Gold translucent multiwall polycarbonate glazing material is available in 16mm and 25mm thickness and has a 5 wall structure or optional 10 wall X structure. For example a

standard 1" insulated glass unit with a low-e coating has a visible light transmission (VLT) of 82%, a U-Value of .68 and a Solar Heat Gain Coefficient (SHGC) of .70. In comparison, the CO-EX IR Gold 25mm translucent multiwall polycarbonate panel has a VLT of 40%, a U-Value of .28 and a SHGC of .22.

The benefits of CO-EX IR Gold multiwall polycarbonate glazing is good insulation that greatly reduces heat gain. Good insulation will reduce the heating cost and the great reduction in solar heat gain offers a substantial savings on cooling.

The IR absorbing additive is coextruded into the material. By having the additive coextruded into the material it does not wash or wear off the sheet.

Win Personalized Louisville Slugger!

This time of year, we like to get in the spirit of the baseball season by offering a personalized Louisville Slugger baseball bat to the top (3) entries courtesy of NIBCO (Chemtrol). With their name on the bat, it is an ideal gift for the baseball fan or child.

Enter by visiting our website with the correct answers to the following questions.

- 1. What must all plastic pipe joints have prior to installation? What are the models of the new Foust Marketing portable bevellers?
- 2. What is the maximum viscosity capability of the Pulsafeeder Pulsatron Series HV Pump?
- 3. What materials was SCIGRIP 2007 cement formulated for?



- 4. What is the (SHGC) Solar Heat Gain Coefficient of the new IR Gold sheet from CO-EX?
- 5. What does Arnold Palmer suggest for taking five strokes off your golf game?

Winner of the NCAA T-Shirt from the last issue courtesy of Foust Marketing and Walraven.

Art Ramos, Sales

Harrington Industrial Plastics Sacramento, CA

Complete the entry form at www.foustmarketing.com/entryform.htm.



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Engineered solutions for your business

Main Office

Foust Marketing, Inc. P.O. Box 7413 The Woodlands, TX 77387-7413

Tel: 281-296-2500 Fax: 281-296-2566 Bryan Foust, CPMR, CSP

bryan@foustmarketing.com

Kathleen Ackerly

kathleen@foustmarketing.com







