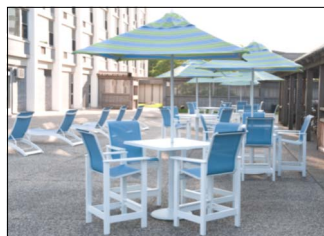


The Blue Line

The Foust Marketing, Inc. Newsletter

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King StarBoard® ST—Outdoor Living Applications



Unleash your creativity with a material as bold and limitless as your imagination with the King StarBoard® family of polymer sheet products. Virtually anything you can make wood can be made with King StarBoard® ST. The polymer sheets are environmentally stabilized,

easy to fabricate with standard woodworking tools and features a rich matte gloss finish. It's a perfect choice for any outdoor or wet application.

Applications

- Outdoor Kitchens
- Cabinets and Drawers
- Bars and Cabanas
- Tables, Chairs, and Benches
- Furniture and Panels
- Planters and Flower Boxes
- Shelving
- Storage Boxes

As beautiful as it is durable, King StarBoard® has been used by nearly every boat and yacht manufacturer since 1988. Now, the 25% stiffer King StarBoard® ST is finding its way into some of the world's finest homes and commercial properties. The cabinet-grade King StarBoard® ST gives your contractor the edge in creating fabulous outdoor living spaces that last a lifetime. Available in many standard colors and a variety of sizes and thickness, King StarBoard® ST helps you turn ideas into reality.

Industry Events

- NGWA (National Ground Water Association)
Las Vegas, NV
December 3-5, 2019
- International WorkBoat Show
New Orleans, LA
December 4-6, 2019
- Southwest Pool & Spa Show
San Antonio, TX
January 22-25, 2020

Notes of Interest

- "Today in the town of David a Savior has been born to you; he is the Messiah, the Lord."
—Luke 2:11
- "One of the real joys of the Holiday Season is the opportunity to say **Thank You** and to wish you the very best for the new year."
—Foust Marketing Team

Company News

- Foust Marketing has an **OPEN** position for Technical Sales.
foustmarketing.com/careers.

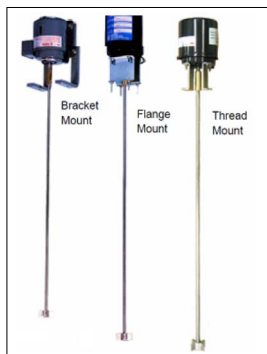
Lutz—Drum Emptying System with Follower Plate Technology

Due to its infinitely variable operation, the mobile, hydraulic drum emptying system with follower plate from Lutz is especially designed for the gentle emptying of drums filled with high-viscosity, paste-like and viscous substances.

Characteristics and Advantages: Gentle operation by manual infinitely variable control of the follower plate via control valve; securing the drums by holding clamps; used for cylindrical or slightly conical drums; plastic containers or containers with liner; emptying speed adjustable; no lateral escaping of the medium as follower plate is guided down, easy and quick change of sealing lip; can also be used as a mobile drum pump system, without the follower plate; quick removal for cleaning. **Suitable liquids:** Lipstick, emulsion paint, ice cream, yogurt, tomato paste, honey, fats, glucose, mascara, lip gloss, creams, vaselinish, ointments, jelly, vegetable purée, fruits as well as juices for babies and small children. To download the complete specification sheet, visit [Lutz Follower Plate Technology](#).



Pulsafeeder—Quality Mixers for Blending and Mixing Operations



Pulsafeeder mixers have a 304 stainless steel shaft with an integral impeller. Epoxy and vinyl shaft coatings are available for applications where the solution being agitated is not compatible with stainless steel. The **Bracket Mount Mixer** mounts to the tank cover or flat surface with four bolts and two steel brackets holding the mixer securely in place. The **Flange Mount Mixer** provides a convenient and economical means of mounting smaller mixers. The mixer can be mounted directly on the Pulsafeeder 35 and 55 gallon solution tanks featuring rigid covers or on flat surface. The **Thread Mount Mixer** provides a simple means of mounting smaller mixers onto tanks or drums with a bung hole in the cover. Thread mounts have a 2-inch nipple, which screws directly into a standard bung, cutting labor and cost for drilling mounting holes. For more information, visit www.pulsatron.com.

Foust Family Update!



We have a Texas Longhorn!

This time of year we always give an update on our family. In lieu of our family picture this year we wanted to show our new Longhorn. "Hook em Horns"

Jack started classes this fall and working towards a degree in Sports Management. He also joined the BYX fraternity.

Matt is on the swim team and still wants to go to Alabama. "Roll Tide". Sam still loves drawing and plans to be an architect. Annie has made the cheer team, swims and plays basketball. Our Golden Retriever Bentley is 5 years old and yet **still** getting in the trash!

The Christmas season is special to the Foust family, Our faith is key to our company and the success of our manufacturers.

"For by grace you have been saved through faith. And this is not your own doing; it is the gift of God, not a result of works, so that no one may boast." - Ephesians 2:8-9

Kelly and I appreciate all the support. We are blessed with friends and partners in success.

The Foust Family

Year End Prize—Win New Apple iPad!

It's that time! Time for our Year End Prize. All entries from this year will be entered in the final drawing for 2019.

The year end prize will be the new [Apple iPad](#) with the larger display courtesy of **King Plastic** and Foust Marketing. Enter by visiting below link with the answers to the questions.

Special thanks to King Plastic for sponsoring the year end prize. King Plastic manufactures quality sheets, slabs and massive shapes for a variety of applications.

1. List a couple applications for King StarBoard® ST for outdoor living?
2. What is the Lutz Follower Plate Technology design for?



3. What are the three types of quality mixers available from Pulsafeeder?
4. What is Bentley, the family dog still doing?
5. What is one of the real joys of the holiday season for Foust Marketing?

Winner of the NCAA Yeti Tumbler from the last issue courtesy of **NIBCO** and Foust Marketing.

Dustin Mott
Flowcor—Baton Rouge, LA

Complete the entry form at www.foustmarketing.com/entry-form.



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Pulsafeeder



NIBCO



King



Harrison



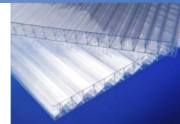
IPS



SCIGRIP



Gallina



Lutz

