

The Blue Line

The Foust Marketing, Inc. Newsletter

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IPS Adhesives—New Weld-On® 30 and 31 Structural Adhesives



IPS Adhesives (Formerly SCIGRIP) is introducing two new additions to the Weld-On® family, Weld-On® 30 and 31 Methacrylate Structural Adhesives. Weld-On 30 and 31 are especially suited

for sign and display fabrication. Products are available in off white color.

- Superior bond for a wide variety of substrates including metals, thermoplastics and thermoset composites
- Convenient 2-part, 10:1 cartridge system (no mixing)
- Excellent corrosion resistance
- Outstanding impact resistance
- Durable and weather stable
- UL 746C approved

Weld-On 30 and 31 are suitable

for use in a variety of industries, including sign assembly and many others where high bond strength and resistance to extreme environmental conditions is critical. They are especially suitable for bonding unprepared metals, including Aluminum, CRS and Stainless Steel; also suitable for bonding painted and coated metals. They have excellent adhesion to plastics such as PVC, polycarbonate, ABS, acrylic and thermoset composites.

For technical data sheets, contact our sales team.

Industry Events

- AWT Convention (Association of Water Technologies)
Palm Springs, CA
September 11-14, 2019
- WEFTEC (Water Environment Federation)
Chicago, IL
September 23-25, 2019
- Chem Show
New York, NY
October 22-24, 2019

Notes of Interest

- "Search me, God, and know my heart; test me and know my anxious thoughts. See if there is any offensive way in me, and lead me in the way everlasting."
—Psalms 139:23-24
- "A bad attitude is worse than a bad swing."
—Payne Stewart

Company News

- Foust Marketing has an **OPEN** position for Technical Sales.
foustmarketing.com/careers.

Pulsafeeder—New Added Features for MicroVision EX Controller

Get simple, reliable and accurate control of conductivity, pH, ORP, PTSA and more including the latest new features of the MicroVision EX controller.

Remotely Configure Your Controller with the new **Install Wizard** that helps configure controllers quick, easy, error proof, and customizable.

Improve ROI on chemical controls with **Flow Meters** integrated with PULSATron pumps and MicroVision EX controllers. Manage chemical

usage and minimize loss and/or overfeed.

MODBUS BMS Integration—Connect to a SCADA system via Modbus TCP communication protocol.

Corrosion Sensor—Online corrosion monitoring. Choice of 2 metal tips: Mild steel and Copper.

High Pressure Application can withstand pressures up to 300 psi for high rise buildings.

Modem Connectivity—Order MicroVision EX with Modem Millie in-



stalled on a choice of panels.

For more details, contact our sales team for specifications, or visit www.pulsatron.com.

King Plastic—Order King ColorCore® Rainbow Skid



King Plastic now offering King ColorCore® Rainbow Skids available for immediate shipment. **Order One Rainbow Skid!** Mix and Match - 18 color combinations, Mix and Match - gauges, Manage your inventory, Save on inventory dollars, Order today, (subject to availability) ship next business day!

King ColorCore® is a versatile, environmentally stabilized sheet with multiple layers of contrasting colors. King ColorCore® is easy to engrave and machine, as the cap is approximately .050" thick. Made with high-impact-resistant polymer to handle more abuse than conventional sign materials, King ColorCore® will not rust, delaminate or rot when exposed to UV, humidity or water. Standard sheet size: 48" x 96", Gauges: 1/4", 1/2", 3/4", Base materials FDA approved. Call 941-493-5502 for pricing today!

IPS Weld-On® Acquires Christy's



Weld-On® is pleased to announce the acquisition of T. Christy Enterprises, one of North America's premier manufacturers of solvent cements and adhesives, and supplier of a broad range of accessories. Red Hot Blue Glue, their flagship product, is well-known and respected by contractors throughout the US.

This acquisition further solidi-

fies the relationship that Weld-On® has had with Christy's for over 40 years. It is a testament to the value of Christy's customer relationships, the quality of their products, and the caliber of people that make up their organization. The Weld-On team is very excited to continue to bring even greater value and service to our customers by providing a wider and more diverse offering of cements and accessories that Weld-On® and Christy's together bring to the market.

IPS will be working to determine how best to leverage the strength of our two organizations. To learn more about Christy's complete line of cements and accessories, visit www.tchristy.com.

Win Personalized Louisville Slugger!

This time of year, we like to get in the spirit of the baseball season by offering a *personalized* Louisville Slugger baseball bat to the top (3) entries courtesy of **IPS Adhesives** (Formerly SCIGRIP).

With their name on the bat, it is an ideal gift for the baseball fan or child. Enter by visiting our website with the answers to the following questions.

1. What materials are the new Weld-On 30 and 31 especially suited for bonding?
2. List a couple of the new features of the MicroVision EX cooling tower controller.
3. Are you able to mix and match colors and gauges when ordering King ColorCore® Rainbow pallets? How many color combinations are available?



4. With the IPS Weld-On® recent acquisition of Christy's what flagship product will we be featuring from their product line?
5. According to the famous golfer Payne Stewart, what is worse than a bad swing?

Winner of the Chemtrol® Sport Bag and Gift Set for the last issue courtesy of **NIBCO**.

Scott Cadwell
National Accounts Manager
Harrington Plastics—Phoenix, AZ

Complete the entry form at www.foustmarketing.com/entry-form.



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Pulsafeeder



NIBCO



King



Harrison



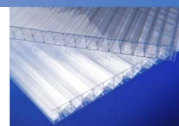
IPS



SCIGRIP



Gallina



Lutz

