

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## King Hy-Pact® Used for Food Process and Packaging



King Hy-Pact® is ideal for the Food Processing and Packaging industry. King Hy-Pact® is the super tough industrial polymer sheet that is environmentally stabilized with excellent physical properties. After 2,000 hours of UV exposure tests, King Hy-Pact® outperforms

both UV stabilized HDPE and UHMW with superior toughness in wear resistance, flexibility and high-impact strength.

### Features

- UV Stabilized to Outlast UV Stabilized HDPE and UHMW
- Superior Wear and Impact Strength
- Low Coefficient of Friction
- Custom Sheet Sizes, Gauges and Colors Available
- Made with FDA and USDA Approved Materials

King Hy-Pact® has a clean white color with a smooth, non-skived finish produced in K-Stran™, the advanced proprietary manufacturing process of quality sheets with tight tolerances and custom widths up to 60". Applications include food processing chutes, star wheels, fabricated parts, snowplow blades, dock fenders, and more. King Hy-Pact® is the choice for high abuse applications requiring superior properties, outstanding flatness and a smooth surface while providing significant cost savings compared to UHMW.

### Industry Events

- NGWA (National Ground Water Association)  
Las Vegas, NV  
December 3-6, 2018  
[www.groundwaterexpo.com](http://www.groundwaterexpo.com)
- Southwest Pool & Spa Show  
San Antonio, TX  
January 23-26, 2019  
[www.swpsshow.com](http://www.swpsshow.com)
- Specialty & Custom Chemicals America - Ft. Worth, TX  
February 11-14, 2019  
[texas.chemicalsamerica.com](http://texas.chemicalsamerica.com)

### Notes of Interest

- "Today in the town of David a Savior has been born to you; he is the Messiah, the Lord."  
—Luke 2:11
- "One of the real joys of the Holiday Season is the opportunity to say Thank You and to wish you the very best for the new year."  
—Foust Marketing Team

### Company News

- Foust Marketing has an OPEN position for Technical Sales.  
[foustmarketing.com/careers](http://foustmarketing.com/careers).

## Pulsafeeder—Variable Area In-Line Flow Meters

The Pulsafeeder Variable Area In-Line Flow Meters are an economical flow meter that will perform in applications requiring simple flow measurement.

The Pulsafeeder Flow Meter has a chemically resistant Polysulfone (PSU) body, SS float and guide rod are capable of withstanding higher temperatures. Threaded connections and panel mounted fittings are easy to install, economical and durable.

### Features

- Simple meter, Simple to install
- Economical and durable
- Chemically resistant

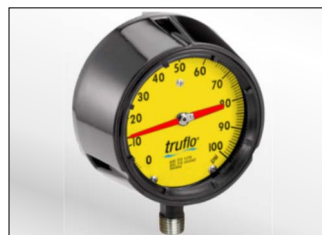
### Applications

- Residential Water Conditioning and Potable Water
- Municipal, Industrial, Cooling Tower and Boiler Water Treatment
- Pool and Spa Water Treatment



Pulsafeeder is NOW offering a **20% off promotion** for first time orders thru March 2019. Download the specification sheet at [Variable Area In-Line Flow Meter](#).

## ICON—OBS G04 Series 4 1/2" Plastic Pressure Gauge



ICON Process Controls offers a complete line of All Plastic Instrumentation Products specializing in **Flow, Level, Pressure, and Temperature**. The **Truflow** and **Levelpro** products are standard in the industry.

ICON recently released the NEW OBS G04 Series Plastic Gauge with a 4 1/2" Gauge with optional Gauge + Pulsation Isolators. The OBS G04 Series Gauge features an Extra Large 4.5" Yellow Dial Face with Red Pointer, Heavy Duty Design, 316SS NPT Connection and Internals, Standard Pressure Ranges 0-60 - 0-100 - 0-160, Corrosion Resistant,

Perfect Mate for GI Series Gauge Guards, and Easy to Read from a Distance. Download the Data Sheet [OBS G04 Series 4 1/2" Plastic Pressure Gauge](#) for more details or contact our sales team for more information on ICON's complete line of Plastic Pressure Gauges.

## Foust Family Update!



Left to right: Jack (17), Annie, (11), Matt (14), and Sam (13)

This time of year we always give an update on our family. This year we are pictured at our annual Texas Longhorn football game. "Hook 'em Horns"

Jack is on the swim team and competed in the state 500M Freestyle. He has applied to colleges and accepted to Alabama, Auburn, Baylor and waiting on Texas and Texas A&M. Yes...I said Texas A&M. Matt has also joined the swim team

and still wants to go to Alabama "Roll Tide". Sam is still at the top of his class, loves drawing and wants to be an Architect. Annie has been taking dance classes and sadly for Dad is growing out of her American Girl dolls. Our Golden Retriever (Bentley) is 4 years old and still gets in the trash.

The Christmas season is special to the Foust family. Our faith is key to our company and the success of our manufacturers.

*"For by grace you have been saved through faith. And this is not your own doing; it is the gift of God, not a result of works, so that no one may boast." - Ephesians 2:8-9*

Kelly and I appreciate all the support. We are a blessed with friends and partners in success!

### The Foust Family

## Year End Prize—Win Apple Watch!

It's that time! Time for our **Year End Prize**. All entries from this year will be entered in the final drawing for 2018.

The year end prize will be the [Apple Watch](#) courtesy of Foust Marketing and **Pulsafeeder**. Enter by visiting below link with the answers to the questions.



Special thanks to Pulsafeeder for sponsoring the year end prize. Pulsafeeder manufactures quality metering pumps, controllers, pre-engineered systems, and accessories.

1. What materials does the King Hy-Pact® product outperform in UV applications?
2. When does the Pulsafeeder 20% off promotion for the In-Line Flow Meters end?

3. What is a key feature of the new ICON OBS GO4 Plastic Gauge?
4. What colleges is my son Jack still waiting on being accepted?
5. What is one of the real joys of the holiday season for the Foust Marketing team?

Congratulations to the winner of the NCAA Golf Shirt from the last issue:

**Michael Pscenicka**  
General Mill Supplies—Jefferson, LA

Complete the entry form at [www.foustmarketing.com/entry-form](http://www.foustmarketing.com/entry-form).



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Pulsafeeder



NIBCO



King



Harrison



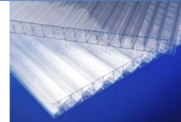
IPS



SCIGRIP



Gallina



ICON

