

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## Lutz B200 Horizontal Container Pump



The Lutz B200 Container Pump is an alternative when containers are stored above each other. Lutz B200 is directly connected to the bottom outlet valve. When access from above the container is not possible the bottom drain can be used. For this purpose the new horizontal

Lutz B200 is directly connected to the bottom outlet valve. In combination with hose and nozzle, this pump allows a controlled filling and be operated against a closed valve.

### Features

- Centrifugal pump with axial impeller in compact design, **small space requirement**.
- Directly connected to the bottom outlet valve of the IBC with standard union nut (S60 x 6).
- **Variable drive concept** (different universal and air-driven motors).
- **Easy disassembly**, two-piece

pump with clamp connections acc. to DIN 32676.

- **No suction hose necessary**, thus significantly lower product release when disconnecting.
- **Explosion proof** versions for applications in EX-areas (Zone 1 and 2), including check valve.
- Significantly **better hydraulic capacity** in comparison to hydrostatic outlet.
- Operation against closed valves (e.g. ball valve, nozzle) is possible at any time.

Watch the video at the following link: [lutz-b200-container-pump](http://lutz-b200-container-pump).

## Industry Events

- AWT Convention (Association of Water Technologies)  
Orlando, FL  
September 26-29, 2018  
[www.awt.org](http://www.awt.org)
- WEFTEC (Water Environment Federation)  
New Orleans, LA  
September 29-October 3, 2018  
[www.weftec.org](http://www.weftec.org)
- PBIOS (Permian Basin International Oil Show)  
Odessa, TX  
October 16-18, 2018  
[www.pboilshow.org](http://www.pboilshow.org)

## Notes of Interest

- You will seek me and find me when you seek me with all your heart.” —**Jeremiah 29:13**
- “Give me six hours to chop down a tree and I will spend the first four sharpening the axe.” —**Abraham Lincoln**

## Company News

- Foust Marketing has an OPEN position for Technical Sales.  
[foustmarketing.com/careers](http://foustmarketing.com/careers).

## Pulsafeeder—Pump Containment Shelf

The Pulsafeeder Pump Containment Shelf protects metering pumps from harsh environmental conditions while offering peace of mind from potential hazardous material leaks. Almost any leak will be safely contained via a drain line from the PCS back into your Dual-Containment Tank System.

### Benefits

- Modular design allows for mounting multiple pump shelves to-

gether in one location.

- Raised pump base keeps pumps elevated and isolated from contamination in the event of leaking fittings or pump failure.
- Enclosure protects your pumps from the sun and weather.

Pulsafeeder also offers a complete line of complementary containment products including Double Wall Tanks from 15 to 500 gallons and Drum Spill Containment Pallets.



For more detailed information visit [www.pulsatron.com](http://www.pulsatron.com).

## ICON—100 Series Heavy Duty Industrial Tank Level Transmitter



The 100 Series Heavy Duty Industrial Tank Level Transmitter from ICON Process Controls is designed for continuous level measurement of aggressive liquid media. The 100 Series Transmitter is an excellent choice for applications that have foam, vapor, or turbulence. The all plastic design that includes the PTFE shielded cable provides excellent chemical resistance. Available in PVC, PP, PVDF, and 316 SS Body.

Features include: Compact Design, Excellent Long Term Stability, High Accuracy, Flush Sensor / Non-Clogging Design, Heavy Duty PTFE, Ceramic Sensing Diaphragm, Heavy Duty Rugged Design, No Moving Parts, Automatic Temperature Compensation. For complete specifications, contact our sales team or visit [www.iconprocon.com](http://www.iconprocon.com).

## King Plastic—Stadium Condiment Stands



### Initial Situation

Phase three of the \$26M Bank of America Stadium renovation included the 500-level concourse, security upgrades, improved Wi-Fi connections, new signs, digital menu boards, and updated concession stands. King StarBoard® was specified for the condiment stands located throughout the concession area. Since the condiment stands are high traffic areas, they require durable, long lasting building materials. The

heavy duty stainless steel condiment dispensers feature containers with condiment pumps and covered compartment that hold insert pans.

### Task

Bank of America Stadium specified custom condiment stands using King StarBoard®.

### Solution

King StarBoard® is the original marine-grade high-density polyethylene sheet and the industry standard. It is the product of a proprietary process called K-Stran™, the most advanced manufacturing process for superior flatness and consistency. It will not warp, rot, or delaminate when exposed to humidity or water. For more information, visit [www.kingplastic.com](http://www.kingplastic.com).

## The Blue Line—Win NCAA Golf Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

To celebrate the college football season, we are offering a NCAA Golf Shirt of your favorite team courtesy of **Foust Marketing**.



Enter by visiting our website with the correct answers.

1. List a couple key features of the new Lutz B200 Horizontal Container Pump?
2. How does the Pump Containment Shelf isolate pumps from contamination?
3. What application is the ICON 100 Series Transmitter an excellent choice for?
4. What does the King Plastic condiment stands for the high traffic areas require?

5. What did Abraham Lincoln say about the six hours to chop down a tree?

Winners of the Personalized Louisville Slugger baseball bats from the last issue courtesy of **NIBCO (Chemtrol)**.

**Lynn Sunderland**  
Regal Plastic—Shreveport, TX

**Alan Hughes**  
Carson Supply—Houston, TX

**Jerry Malone**  
Tenn-Plast—Memphis, TN

Complete the entry form at [www.foustmarketing.com/entry-form](http://www.foustmarketing.com/entry-form).



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Pulsafeeder



NIBCO



King



Harrison



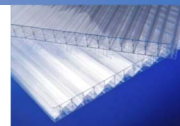
IPS



SCIGRIP



Gallina



ICON

