

# The Blue Line

The Foust Marketing, Inc. Newsletter

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## New and Rental Large Diameter Installation Tools



Foust Marketing carries a complete line of pipe installation tools including small and large diameter pipe pullers, portable pipe bevellers, and pipe cutters. We stock complete sets of New and Rental pipe and fitting

tools. We also offer installation training and certification to ASME B31.3. Include these tools on your pipe installation.

**P-0412** - 4"-12" Pipe Puller

**P-1420** - 14"-20" Pipe Puller

**PB-200** - 4"-24" Cordless Beveller

**PB-150** - 4"-24" Corded Beveller

**DEB1** - Deburring Tool (up to 1")

**DEB4** - Deburring Tool (1 1/4" - 4")

**TC2QPVC** - Quick Release Pipe Cutter (1/4" - 2 5/8")

**TC4QPVC** - Quick Release Pipe Cutter (1 7/8" - 4 1/2")

Not only does the pipe puller make the perfect joint, it reduces installation time.

- Positive gripping—will not crush, crack or notch plastic pipe.
- Unique center-line attachments ensure proper alignment.
- Allows pipe to be inserted to the proper fitting socket depth.
- Holds freshly cemented joints to prevent fitting from backing off.

Visit the New and Rental Tools section of our website for more information at:

[www.foustmarketing.com/tools](http://www.foustmarketing.com/tools).

### Industry Events

- WEFTEC (Water Environment Federation), Chicago, IL October 2-4, 2017
- IAPD (International Association of Plastics Distribution) Chicago, IL, Oct. 16-19, 2017
- LAGCOE (Louisiana Gulf Coast Oil Expo), Lafayette, LA October 24-26, 2017
- Chem Show, New York, NY, October 31–November 2, 2017

### Notes of Interest

- "There may be more people that have more talent than you, but there is no excuse for anyone to work harder than you do."  
—Derek Jeter
- "As iron sharpens iron, so one person sharpens another."  
—Proverbs 27:17

### Company News

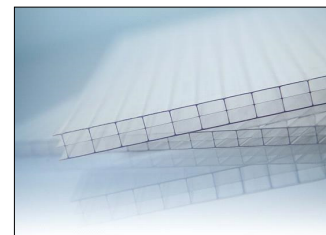
- **Foust Marketing** has an OPEN position for Technical Sales. [foustmarketing.com/careers](http://foustmarketing.com/careers).
- New **PB-200** Portable Power now available. Call for **SALE** pricing!

## Gallina—Condensation and Multiwall Polycarbonate

How does condensation affect the polycarbonate sheet?

In common with many glazing materials polycarbonate sheets can develop condensation as a result of environmental factors. It does not affect the performance of solid or multiwall polycarbonate sheets and are purely visual and normally temporary. Care should be taken to minimize the amount of moisture entering the sheet flutes.

Should condensation form within multiwall polycarbonate sheet it will be exaggerated in the cold wet months, and will diminish during the dry summer months. To aid the dispersal of condensation on warm dry days remove closures or end profiles and unseal the panel edges where possible, allowing air or compressed air to circulate through the flutes. It may not be practical to employ the



methods mentioned in some fabricated systems but if ventilation is allowed the condensation will dissipate. Vented tape will aid in preventing mold buildup.

## Weld-On® 905ECO™—Another Industry First from Weld-On®



Weld-On® 905ECO™ is the first eco-friendly cement in the industry that has significantly less solvent emissions and reduced odorous fumes than the current solvent cements in the market—resulting in an improved workplace environment for pipe installers.

The 905ECO™ is a blue, low VOC, medium bodied, fast setting, high strength PVC solvent cement for all classes and schedules of PVC pipe and fittings with interference fit through 6 inches (160 mm) diameter, including Schedule 80. Patent-pending formula; Third party "green" certification pending 905ECO™ is the first "green" solvent cement in the industry: In an exposure study conducted, Weld-On 905ECO was shown to contribute significantly less emissions to the work environment than commercially available standard solvent cement. For more information, visit [www.weldon.com](http://www.weldon.com).

## New PULSAlink App for Cooling Tower Controllers



New PULSAlink app gives water treaters easier access through more streamlined navigation, putting vital information at your fingertips anytime, anywhere.

Exclusive PULSAlink communication delivers cloud-based, secure mobile access to your MicroVision EX controller. Data is stored safely with AES 256-bit military-grade encryption for unsurpassed security. Get interactive reporting and graphing tools—plus quick access to settings and notifications—right

from your mobile device. This level of connectivity enables you to monitor and make adjustments anytime, anywhere.

- All your controllers are categorized on home page. The search bar will help you filter and find specific controllers with ease.
- See live readings, water meter values, and relay controls on the status page.
- Quickly obtain the current chemistry of your controllers on the upgraded reports page.
- Configure your outputs, inputs, hardware display, chemistry, email alerts, timers, and digital inputs all on the settings page.
- Conveniently edit your account and password.

To setup PULSAlink App demo, contact our sales team at [sales@foustmarketing.com](mailto:sales@foustmarketing.com).

## The Blue Line—Enter to Win NCAA T-Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

This issue we are offering a **NCAA T-Shirt** of your favorite team to the top two entries (*Not necessarily UT but that would improve your chances*). Prize is courtesy of **Foust Marketing**.

Enter by visiting our website with the correct answers.

1. List a couple of the New and Rental pipe installation tools offered by Foust Marketing?
2. What aids in the dispersal of condensation that may occur in multiwall polycarbonate?
3. What did Weld-On 905ECO show to contribute significantly less of in the exposure study?
4. What does the PULSAlink com-

Complete the entry form at [www.foustmarketing.com/entry-form](http://www.foustmarketing.com/entry-form).



munication deliver to the Micro-Vision EX cooling tower controller?

5. What did Derek Jeter say there was no excuse for?

**Josh Owens**, Eads Distribution, Inc. San Antonio, TX

**Shawn Lee**, Water Tech, Inc. Fort Smith, AR

**Scott Grothoff**, NOV Maryland Heights, MO



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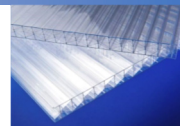
IPS



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Gallina



Tools

