

The Blue Line

The Foust Marketing, Inc. Newsletter

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Harrison Machine and Plastic—Quality Fabrication



Established in 1970, Harrison Machine & Plastic Corporation is involved in the fabrication and distribution of plastics primarily to the industrial market, where fluid and air handling systems are used in extremely corrosive environments. Harrison can custom fabricate your

large diameter pressure, drainage, and duct fittings from PP, PVC, CPVC, PE, and PVDF.

Harrison Machine & Plastic also specializes in custom plastic machining for your industrial application. With their CNC machining capabilities, parts and prototypes can be made using threading, drilling, slotting, and tapping. Harrison also provides pre-engineered complete systems to your prints or their prints.

- Design Flexibility—Change your design with little or no cost.

- Quality Custom Machined Parts—quality machined products that solve a problem or suit a special application.
- Harrison custom machined plastic products from: PVC, CPVC, PE, Nylon, Acrylic, UHMW, Kynar, and Polypropylene.
- Fiberglass overlay for applications that require higher pressures.
- Corzan CPVC Qualified Fabricator—Harrison has met the stringent welding procedure for CPVC.

As always, "If you can't find it, call Harrison."

Industry Events

- LAGCOE—Louisiana Gulf Coast Oil Expo, Lafayette, LA Oct 27-29, 2015
- International Workboat Show, New Orleans, LA Dec 1-3, 2015
- NGWA—National Groundwater Association, Las Vegas, NV Dec 15-17, 2015

Notes of Interest

- "What good will it be for someone to gain the whole world, but lose their soul."
—Matthew 16:26
- "Baseball is 90% mental and the other half is physical."
—In Memory of Yogi Berra

Company News

- Learn *The 7 Habits of Highly Effective People*—Stephen Covey **Habit 5**: Seek First to Understand, Then to Be Understood
- **Book of the Month** *Parenting Today's Adolescent*
—Dennis and Barbara Rainey
- **Foust Marketing** has an open position for Technical Sales.
foustmarketing.com/careers

Pulsafeeder BLACKLINE Series MD Pump Provides Solution

The new Pulsafeeder BLACKLINE Series MD is a motor driven, spring return mechanical diaphragm metering pump for precise and accurate metering control. The Series MD includes oil lubricated ball bearings, long life reinforced PTFE diaphragm, micrometer style stroke length adjuster and many liquid end material options to suit any application.

The new BLACKLINE pumps

were recently installed at a major chemical plant in the Gulf Coast where water pH control had been difficult. Plant engineers chose the BLACKLINE pumps due their increased flow rates, pressures, long life diaphragm, and optional PVDF head for corrosion resistance.

The BLACKLINE pumps were used to help meter various chemicals including sulfuric acid to manage pH levels effec-



tively in several water retention ponds. Plant maintenance personnel were pleased with the consistent performance and reliability of BLACKLINE pumps.

Weld-On Toolbox—New Innovative App for Smartphones



Weld-On Adhesives is proud to launch the Weld-On Toolbox mobile application for iPhone and Android smartphones. This innovative app introduces practical usage calculators, unprecedented in the industry, which allow users to estimate solvent cement set/cure times, as well as the amount of cement and primer needed for plastic piping system installation projects. As part of the development process, Weld-On technical engineers simulated a multitude of real job site parameters (e.g. temperature, pipe size and pressure) to ensure the accuracy of calculated results. The Weld-On Toolbox also offers a collection of useful Weld-On resources such as a product catalog, solvent welding guides and videos in English and Spanish, safety data sheets and more. All free, available on-the-go and optimized for viewing on smartphones. The Weld-On Toolbox is available for app download. Simply type "Weld-On" in the search box to access the mobile application.

Products Featured at WEFTEC in Chicago



ners: Pulsafeeder, NIBCO (Chemtrol), and IPS Weld-On.

- **Pulsafeeder** featured their new BLACKLINE Series MD pump with VFD (Variable Frequency Drive), and Polymer Makedown Systems.
- **NIBCO (Chemtrol)** featured their complete line of plastic pipe, valves, and fittings for wastewater applications including their Kynar® piping systems, and quality PVC and CPVC valves.
- **IPS Weld-On** featured IPS 724 solvent cement for chemical applications, and accessories.

Foust Marketing recently attended the WEFTEC (Water Environment Federation) show in Chicago. WEFTEC is the largest annual water and wastewater show in North America.

We were there to support our quality manufacturers and part-

In addition, **King Plastic**—King StarBoard® HDPE sheet was featured as the panel system of choice by Pulsafeeder (pictured left) and King PipeGrade® was displayed in the Plasson USA booth at WEFTEC.

The Blue Line—Win Foust Marketing Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

This issue we are offering a **Foust Marketing** golf shirt. Enter by visiting our website with the answers to the questions.



1. What quality fabrication program has Harrison met the stringent welding procedures for CPVC?
2. What were the NEW Pulsafeeder BLACKLINE pumps used to manage effectively?
3. With the NEW Weld-On Toolbox, what do the calculators allow the user to do?
4. What was the panel material of choice by Pulsafeeder at the WEFTEC show in Chicago?
5. What did Hall of Famer Yogi Berra say about baseball?

Winners of the *personalized* Louisville Slugger baseball bats from the last issue courtesy of **NIBCO (Chemtrol)**.

Matt Delong, Senior Engineer
IHI E&C International—Houston, TX

Earl Newman, General Manager
Regal Plastic—Baton Rouge, LA

Jaime Lozano, Sales
Harrington Plastics—Houston, TX

Complete the entry form at www.foustmarketing.com/entry-form.



foustmarketing, inc.

Engineered solutions for your business

Main Office

Foust Marketing, Inc.
P.O. Box 7413
The Woodlands, TX 77387-7413
Tel: 281-296-2500
Fax: 281-296-2566
Bryan Foust, CPMR, CSP
bryan@foustmarketing.com

Kathleen Ackerly
kathleen@foustmarketing.com



Pulsafeeder



NIBCO



King



Harrison



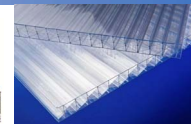
IPS



SCIGRIP



Gallina



Walraven

