

The Blue Line

The Foust Marketing, Inc. Newsletter

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IPS–Weld-On® Solvent Cementing Tips for Hot Weather



IPS Weld-On® continues to lead the industry in quality technical support and training. In anticipation of the upcoming summer season, the following are some useful tips on how to best handle solvent cement, primer and plastic pipe and fittings in hot weather conditions.

Good joints can be made with Weld-On® solvent cements in the most extreme hot weather conditions.

- Use primers along with a higher viscosity (thicker) solvent cement to allow for more work time in hot weather conditions.
- Cool surfaces to be joined by wiping with a damp rag. Be sure that the surface is dry prior to applying the solvent cement.
- Make sure that both surfaces to be joined are still wet with solvent cement before assembly.
- Store solvent cement and primers in cool or shaded areas.

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- Assemble pipe and fittings in the shade and in the cooler morning hours whenever possible, and never in direct sunlight.

IPS Weld-On and the Foust Marketing team offers complete installation training for small and large diameter pipe and fittings.

Visit the full technical article at www.weldon.com/pdf/weldon/hot_weather.pdf. For more information, contact our sales team or IPS technical service line at 877-477-8327.

Industry Events

- AWWA—American Waterworks Association, Anaheim, CA June 7-10, 2015
- Valve World Americas Expo Houston, TX July 15-16, 2015
- TWQA— Texas Water Quality Association, Montgomery, TX July 15-18, 2015

Notes of Interest

- “As iron sharpens iron, so one person sharpens another.”
—Proverbs 27:17
- “The bitterness of poor quality remains long after the sweetness of low price is forgotten.”
—Benjamin Franklin

Company News

- Learn *The 7 Habits of Highly Effective People*—Stephen Covey Habit 3: Put First Things First
- **Book of the Month** *Bringing Up Boys*—Dr. James Dobson
- **Foust Marketing** has an open position for Technical Sales. foustmarketing.com/careers

Pulsafeeder—New BLACKLINE Series MD Chemical Metering Pump

The BLACKLINE Series MD is a motor driven, spring return mechanical diaphragm metering pump for precise and accurate metering control. With many standard features, the Series MD includes oil lubricated ball bearings in die-cast aluminum housing, long life reinforced PTFE diaphragm, micrometer style stroke length adjuster and many liquid end material options to suit any application.

Nine distinct models are available, having pressure capabilities to 132 GPH (500 LPH) and pressures to 150 PSI (10 BAR), with a turndown ratio of 10:1. Metering performance is reproducible to within ± 2% of maximum capacity. Optional features include: Variable Frequency Drive for Automatic Control; Fully Scalable 4-20mA, 0-10VDC signals; and NEMA 4X Enclosure; ATEX Group II, Category 3 – Zone 2/22 for non-flammable liquids with proper motor selection.

Applications for the new BLACKLINE Series MD are expanded to include industrial and chemical, wastewater, and OEM where the proven performance and the long life diaphragm will help provide a solution. For more information, visit www.pulsatron.com.



SCIGRIP 45 Ideal for Bonding Metal, Plastics, and More!



SCIGRIP 45 is recommended for a variety of applications and industries including sign assembly, and fabrication uses where high bond strength and environmental resistance is required. This adhesive is especially suitable for bonding aluminum, brass, copper, galvanized steel and other metals. Excellent adhesion is also obtained on plastics such as PVC, polycarbonate, ABS, acrylic, PETG, and fiberglass. This structural adhesive is also used when bonding wood or other cellulosic materials, and when working with ceramic and masonry substrates including brick and concrete.

SCIGRIP 45 is a fast curing, two-component, low VOC, reactive structural adhesive. When mixed and applied, it forms a high strength bond, with excellent corrosion resistance, good gap-filling capabilities, weather ability, and outstanding impact strength. Visit www.scigrip.com for details.

Gallina Used at Livestrong Sporting Park



For over half a century, Gallina USA has been designing and manufacturing plastic glazing polycarbonate products that are well recognized with architects, designers, fabricators, distributors and contractors.

Gallina USA's Policarb® 25mm 3-wall clear sheet was used for canopies that cover the Livestrong Sporting Park in Kansas City, KS. Gallina's clear multi-wall sheet provided comfort control while maintaining a open view skylight feature.

Gallina's arcoPlus® and Policarb® product lines provide complete glazing systems for your commercial and residential daylighting needs. Gallina products offer practical applications for walls, roofs, canopies, skylights and any application where light, superior performance and thermal protection are needed.

Gallina's products are manufactured at their state-of-the-art facility in Janesville, Wisconsin. Gallina USA is dedicated to producing the highest quality polycarbonate on the market and providing service to the industry that is second to none.

Contact us for your next architectural application or visit them at www.gallinausa.com.

The Blue Line—Win Movie Tickets!

Foust Marketing is offering the opportunity to win a prize in this issue of *The Blue Line*.

This issue we are offering (2) \$50 gift cards for an evening out for movies and popcorn courtesy of **IPS Corporation**.



Enter by visiting our website with the correct answers to the following questions.

1. List one of the IPS Weld-On useful tips for solvent cementing in hot weather?
2. What is one of the key standard features of the Pulsafeeder BLACKLINE Series MD pump?
3. In addition to metals and plastics, what are other substrates that SCIGRIP 45 will bond?
4. Why was Gallina's 25mm 3wall product used at the Livestrong Sporting Park?

5. According to Benjamin Franklin, what remains after low price if forgotten?

Winners of the Titleist Pro V1x logo golf balls from the last issue courtesy of Foust Marketing.

Ryan Shinabery, Sales
Curbell Plastics, Arlington, TX

Brian Brawner, Sales Manager
R & B Aquatic, Waring, TX

Rob Brackenbury, Sales
Regal Plastic, Oklahoma City, OK

Luke Tomas, Purchasing
DNOW, Houston, TX

Complete the entry form at www.foustmarketing.com/entry-form.



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Pulsafeeder



NIBCO



King



Harrison



IPS



SCIGRIP



Gallina



Walraven

