Special New Years Issue!

The Blue Line

The Foust Marketing, Inc. Newsletter

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The Blue Line—Win IPS Weld-On Shirt! Millions of Joints. One Mission.

AND STILL NUM

At Weld-On, they have only one mission: to provide you, our valued customers, with the world's most trusted line of solvent cements and primers, proven in literally millions of reliable, leak-free connections.

For over 60 years, they have been 100% focused on being the best at what they do so you can focus on being the best at what you do.

IPS Weld-On® Celebrates 60 Years and Millions of Joints

Then and now, Weld-On remains committed to premium quality products and services. Since pioneering and introducing solvent cement to the world in 1954, Weld-On continues to be committed to manufacturing quality products to the highest standards and under the most stringent quality control. Weld-On's state-of-the-art facility is

ISO 9001:2008 certified for its excellence in quality management.

Their team of piping experts carefully listen to your needs and suggest the best options to help you resolve any issues concerning joint assembly in any applications. They offer a manned, not pre-recorded, technical hotline and complete system analysis at no cost to you.

For more information or to schedule training, contact our team or visit www.weldon.com.

Industry Events

- WQA Aquatech (Water Quality Association) Orlando, FL March 18-21, 2014
- Texas Water 2014
 Dallas, TX
 April 14-17, 2014
- ISA (International Sign Association) Orlando, FL April 24-26, 2014

Notes of Interest

- "But God demonstrates his own love for us in this: While we were still sinners, Christ died for us." -Romans 5:8
- "An employee who makes the COMPANY great is more VALU-ABLE than a great employee."

Company News

 Foust Marketing will have more information on our complete set of pipe installation new and rental tools in the next issue.
 P-0412 4"-12" Pipe Puller
 P-1420 14"-20" Pipe Puller
 PB-150 Corded Power Beveller

PB-200 Cordless Power Beveller

NIBCO-Chemtrol® Natural Kynar® PVDF Piping System

Chemtrol natural Kynar® polyvinylidene fluoride (PVDF) piping systems are ideal for use with ultra-pure water, deionized, distilled, demineralized water systems, clean chemical processes, electronics, pharmaceutical operations, and food processing. Chemtrol natural PVDF is available in 1/2" - 6" sizes with joining methods that include socket fusion, threaded, or flanged connections.

Features

- Heavy-wall schedule 80 pipe and fitting dimensions as compared to thin-wall metric products.
- High purity piping and connections for low extractables.
- Elevated temperature sanitation temperature capability to 280F.
- Full port valve design produces minimum flow restriction with the lowest possible pressure-drop.
- Excellent corrosion resistance for severe chemical applications.



Chemtrol PVC, CPVC, PP, and PVDF piping systems have been the industry standard for over 55 years. For more information, visit www.chemtrol.com.

King CuttingBoard® Premium-Grade NSF Cutting Board



King CuttingBoard® is a premium, NSF-certified polymer sheet stock engineered for professional food service and food processing operations as well as for high-quality consumer cutting boards. More important, the King CuttingBoard family includes a full range of gauges, colors and sizes for every cutting board application, including a reduced-weight "XL" version. King CuttingBoard® XL weighs approximately 30% less than traditional polymer boards while offering the customer an economical alternative to these traditional cutting board materials.

King CuttingColors® sheets add more than just a colorful touch to a work area. They are also an invaluable tool for preventing cross contamination. Simply use: CB Blue for seafood; CB Yellow for raw poultry; CB Red for raw meat; CB Tan for cooked meat; and CB Green for vegetables. For more information, download the King CuttingBoard® specification sheet at www.kingplastic.com.

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Pulsafeeder E-DC Electronic Metering Pump



The Pulsatron Series E-DC offers manual function controls over stroke length and stroke rate providing a turn down ratio of 100:1. Our best value in a pump with this capacity and powered by 12 Volt DC.

The Pulsatron Series E-DC pump is and excellent option and alternative to those challenging applications that either do not have access to AC current or in remote areas like marine, offshore, and oilfield applications. In addition, solar

panel options have been successfully used with the Pulsatron Series E-DC pump.

Key features

- Powered by 12 Volt DC.
- Manual Control by adjustable stroke rate and stroke length.
- Water Resistant, for outdoor and indoor applications.
- Guided Ball Check Valve Systems, to reduce back flow and enhance outstanding priming characteristics.
- Safe & Easy Priming with durable leak-free bleed valve assembly (standard).

Four distinct models available, having pressure capabilities to 150 PSIG @ 6 GPD, and flow capacities to 44 GPD @ 100 PSIG. Metering performance is reproducible to within \pm 3% of maximum capacity.

The Blue Line—Win IPS Weld-On Shirt!

Foust Marketing is offering the opportunity to win a prize in this issue of **The Blue Line**.

This issue we are offering an IPS Weld-On shirt courtesy of IPS Corporation.

Enter by visiting the link below with the correct answers to the following questions.

- How is IPS Weld-On proven to be the trusted line of cements and primers for over 60 years?
- What is a key feature of the Chemtrol natural Kynar PVDF piping system?
- 3. What does King CuttingBoard XL offer the customer?
- 4. How is the Pulsatron E-DC pump powered? Why would a DC pump be needed?
- 5. What is more valuable than a great employee?

Year End Prize Winner!

We are excited to announce the winner of our annual newsletter "Year End Prize", the iPad Air courtesy of King Plastic and Foust Marketing.

Pat McCleave (Pictured below) JCI Industries—Wichita, KS



Complete the entry form at www.foustmarketing.com/entryform.htm.



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